

Our Ultimate Stock-Pickers Top 10 Dividend-Yielding Stocks

Our top managers' focus on high-quality dividend-paying stocks remains pertinent as yield is difficult to find in a period of historically low interest rates.

Morningstar Equity Research
13 September 2016

Eric Compton
Equity Analyst
Financial Services
+1 312 384 5426
Eric.Compton@morningstar.com

Greggory Warren, CFA
Senior Stock Analyst
Financial Services-Asset Managers
+1 312-384-4015
Greggory.Warren@morningstar.com

Executive Summary

When we screen for top dividend-paying stocks among the holdings of our Ultimate Stock-Pickers we try to hone in on the highest-quality names that are currently held with conviction by our top managers. We accomplish this by screening for holdings that are widely held (by five or more of our top managers), are yielding more than the S&P 500, represent firms with wide or narrow economic moats, and have uncertainty ratings of either low or medium. Once this is done, we put together two different tables, one reflecting the top 10 dividend-yielding stocks of our Ultimate Stock-Pickers, and the other representing stocks that are paying dividends in excess of the S&P 500 and that are also widely held by our top managers. In our view, finding stocks that are yielding more than the benchmark index that also operate in more stable industries—where there is less uncertainty surrounding their future cash flows—and have sustainable competitive advantages should offer some downside protection for investors.

Key Takeaways

- ▶ No one sector dominated our list of top 10 dividend-yielding stocks. Consistent with our previous findings for the period, overall activity was subdued with less buying and selling activity than in the previous period and net selling was the theme.
- ▶ As in past periods, there was relatively little overlap between our highest-yielding and widely held dividend stock lists, with only wide-moat Wells Fargo (WFC) and Procter & Gamble (PG) and narrow-moat Cisco (CSCO) showing up on both lists.
- ▶ Procter & Gamble and Emerson (EM) were the only Morningstar Best Ideas present on our lists. Procter & Gamble is not particularly undervalued, and a general theme was that names were less undervalued than for our last dividend-themed article. Emerson was the second most undervalued name while Wells Fargo was the most undervalued. Wells Fargo is currently trading at 80% of our analyst's fair value estimate. No single firm was more than 20% undervalued, a characteristic usually present on previous lists.

Companies Mentioned

Name/Ticker	Economic Moat	Moat Trend	Currency	Fair Value Estimate	Current Price	Uncertainty Rating	Morningstar Rating	Credit Rating	Mkt Cap (bil)
AbbVie ABBV	Narrow	Negative	USD	73.00	64.08	Medium	★★★★	BBB+	104.36
Novartis NVS	Wide	Stable	USD	89.00	80.28	Low	★★★★	AA	191.16
Wells Fargo WFC	Wide	Stable	USD	62.00	48.54	Medium	★★★★	A	244.91
United Technologies UTX	Wide	Stable	USD	122.00	104.03	Medium	★★★★	A	87.07
Emerson EMR	Wide	Stable	USD	62.00	52.09	Medium	★★★★	A+	33.52

Our Ultimate Stock-Pickers Top 10 Dividend-Yielding Stocks

The vast majority of our Ultimate Stock-Pickers have never been mistaken for dividend investors. That said, a handful of them—Amana Trust Income (AMANX), Columbia Dividend Income (LBSAX), Oakmark Equity & Income (OAKBX), and Parnassus Equity Income (PRBLX)—are more focused on income-producing stocks in their pursuit of investment gains. We would also argue that Warren Buffett at Berkshire Hathaway (BRK.A/BRK.B) has shifted his investment portfolio to be more of an income generator, with the firm's four largest stock holdings—narrow-moat rated Kraft Heinz (KHC) and IBM (IBM) and wide-moat Wells Fargo (WFC) and Coca-Cola (KO), which accounted for close to two thirds of the insurer's equity investment portfolio at the end of June—all yielding more than the S&P 500 TR Index, which is currently yielding 2.1%.

As you may recall from our previous dividend-themed articles, when we screen for top dividend-paying stocks among the holdings of our Ultimate Stock-Pickers we try to hone in on the highest-quality names that are currently held with conviction by our top managers. We do this by taking an initial list of more than 500 different dividend-paying stocks held in the portfolios of our Ultimate Stock-Pickers and narrow it down by focusing on firms that we believe have competitive advantages, which, in our view, should allow them to generate the excess returns they'll need to maintain their dividends longer term. We also look for firms our analysts believe to possess lower uncertainty regarding future cash flows. We accomplish all of this this by screening for holdings that are widely held (by five or more of our top managers), are yielding more than the S&P 500, represent firms with wide or narrow economic moats, and have uncertainty ratings of either low or medium.

Once our filtering process is complete we create two different tables, one that reflects the top 10 dividend-yielding stocks of our Ultimate Stock-Pickers, and the other one representing stocks that are paying dividends in excess of the S&P 500 that are widely held by our top managers. In our view, finding stocks that are yielding more than the benchmark index but are operating in more stable industries, where there is less uncertainty surrounding their future cash flows, should offer some downside protection for investors. With markets at or near all-time highs and interest rates likely to stay lower for longer, many investors are left searching for yield wherever they can find it. We should note, though, that the dividend yield calculations in each of these two tables are based on regular dividends that have been declared during the past 12 months and do not include the impact of any special (or supplemental) dividends that may have been paid out (or declared) during that time.

Looking back to our list of top 10 dividend-yielding stocks from last time around, we note that three names—wide-moat rated Sanofi (SNY), Merck (MRK), and Intel (INTC)—fell off the list and were replaced by wide-moat Unilever (UN/UL), Wells Fargo (WFC), and General Electric (GE). While the market's yield (of 2.2%) at the time was slightly better than the current yield on the S&P 500, the benchmark index has increased in price some 6% during the past six months.

Exhibit 1 Top 10 Dividend-Yielding Stocks of Our Ultimate Stock-Pickers

Company Name	Ticker	Star Rating	Size Of Moat	Current Price (USD)	Price/ FVE	T4Q DVD Yield (%)	Uncertainty Rating	# Funds Holding	# Funds Buying
Emerson Electric	EMR	4	Wide	52.09	0.84	3.6	Medium	6	1
AbbVie	ABBV	4	Narrow	64.08	0.88	3.5	Medium	5	1
Novartis AG ADR*	NVS	4	Wide	80.28	0.90	3.4	Low	8	2
Exxon Mobil	XOM	2	Narrow	87.29	1.10	3.4	Low	7	3
Pfizer	PFE	4	Wide	34.65	0.91	3.4	Low	7	2
Wells Fargo	WFC	4	Wide	48.52	0.80	3.1	Medium	14	5
Unilever NV ADR*	UN	2	Wide	46.11	1.05	3.0	Low	9	1
Cisco Systems	CSCO	2	Narrow	31.44	1.16	3.0	Medium	10	4
Procter & Gamble	PG	4	Wide	88.25	0.96	3.0	Low	10	3
General Electric	GE	3	Wide	30.49	1.02	3.0	Medium	7	2

Stock Price and Morningstar Rating data as of 09-12-2016

*Dividends for American Depository Receipts (ADRs) can be impacted by changes in currency exchange rates. Our calculations also adjust for special dividends.

Despite all of the volatility we've seen in the market this year, from the global sell-off in January/February to the drop in the markets following the Brexit vote, the S&P 500 TR Index is up mid- to high-single-digits. While not all stocks have recovered (plenty of Healthcare and Financial Services stocks are still trading lower than they were at the start of 2016) many have rallied, with several sectors that have traditionally been associated with yield and/or safety—like Utilities and Consumer Defensive—being bid up in the process. Searching for yield in this type of environment can be fraught with risks, including everything from price risk to the risk that a firm cannot meet its dividend commitment, weighing on investors' minds. In an effort to offset some of these risks, we eliminate stocks with higher uncertainty ratings from our screening process. Even after doing this, we're still looking at six out of 10 names that are trading at or above our analysts' fair value estimates, which if bought at today's prices would diminish the amount of total return for long-term investors. With that in mind, we expect to focus on the names that have both a solid yield and a more favorable price to fair value ratio, which, not surprisingly, points us to names from the Healthcare and Financial Services sectors.

Exhibit 2 Top 10 Widely Held Dividend-Paying Stocks of Our Ultimate Stock-Pickers

Company Name	Ticker	Star Rating	Size Of Moat	Current Price (USD)	Price/FVE	T4Q DVD Yield (%)	Uncertainty Rating	# Funds Holding	# Funds Buying
Microsoft	MSFT	3	Wide	57.05	0.92	2.5	Medium	16	5
Wells Fargo	WFC	4	Wide	48.52	0.80	3.1	Medium	14	5
Johnson & Johnson	JNJ	2	Wide	119.16	1.06	2.6	Low	11	2
Procter & Gamble	PG	4	Wide	88.25	0.96	3.0	Low	10	3
PepsiCo	PEP	3	Wide	106.02	1.03	2.7	Low	10	2
Cisco Systems	CSCO	2	Narrow	31.44	1.16	3.0	Medium	10	4
United Technologies	UTX	4	Wide	104.03	0.85	2.5	Medium	10	6
United Parcel Service	UPS	3	Wide	108.55	1.05	2.8	Medium	10	1
US Bancorp	USB	3	Wide	43.80	0.97	2.3	Medium	9	3
Praxair	PX	3	Wide	118.53	1.00	2.5	Medium	9	2

Stock Price and Morningstar Rating data as of 09-12-2016

*Dividends for American Depository Receipts (ADRs) can be impacted by changes in currency exchange rates. Our calculations also adjust for special dividends.

Examining the list of top 10 widely held securities that met our criteria for dividend-paying stocks, there was some overlap with our list of top 10 dividend-yielding stocks, as wide-moat rated Wells Fargo and Procter & Gamble (PG) and narrow-moat Cisco (CSCO) made both lists. In our last dividend-themed article, the majority of names on our list of top 10 widely held securities were held by 11 or more funds, whereas now the majority are held by 10 or less. This, no doubt, is the result of our top managers being net sellers for much of the past two quarters.

With valuation and safety being top concerns for investors, especially with markets again hovering at/near all-time highs, we continue to believe that the best way for investors to protect their capital is to invest in quality businesses trading at attractive prices. As such, we will only focus on the names that appear in our two different lists that are currently trading at 90% or less than our analysts' fair value estimates—a list that includes narrow-moat AbbVie (ABBV) and wide-moat Novartis (NVS), Wells Fargo, Emerson (EMR), and United Technologies (UTX). We think these names are more likely to offer investors both desirable yield and prices that provide a better margin of safety than other names on the two lists. We should note, though, that previous articles dedicated to dividend-paying stocks focused on names trading at less than 80% of our analysts' fair value estimates. This time, none of our names are that undervalued, which is something that investors should keep in mind especially as we believe that absolute valuation generally wins out over relative valuation in the long run.

AbbVie**Ticker: ABBV****Current Yield: 3.5%****Price/Fair Value: 0.88**

Most of the drug manufacturers have been caught up in a politically charged healthcare storm during the past year, and AbbVie has not been immune to this environment. Morningstar analyst Damien Conover believes the shares are modestly undervalued right now, trading at 88% of his \$73 per share fair value estimate. AbbVie is armed with the best-in-class immunology drug Humira, which generates more than 50% of total sales and an even higher portion of earnings because of the high margins earned on the drug. Conover believes Humira is well positioned to continue growing at a double-digit rate the next few

years, driving the majority of AbbVie's performance. However, by 2019 he expects the drug to start seeing revenue declines due to patent losses and increased competition. Even as Humira begins to decline, the company's cancer drug Imbruvica should be poised to become the next biggest sales contributor. Strong clinical data in several forms of blood cancer should lead to peak sales above \$6 billion for Imbruvica. Beyond these two powerhouse drugs, AbbVie's remaining portfolio is largely mature with patent expirations long past, but many of the drugs have manufacturing or specific dosing complexities that make generic competition less likely. Looking ahead, AbbVie's pipeline is weighted more heavily toward new cancer drugs (especially blood cancer drugs where it should have a strong competitive position). As for the company's dividend, Conover notes that AbbVie's cash flows exhibit low volatility due to a diverse and inelastic product portfolio, leading him to assign a medium uncertainty rating to the firm. Also, despite the high dependence on one key drug, AbbVie has a strong balance and should produce robust cash flows over the next several years, supporting its current dividend.

Conover has also given his thoughts on the most recent political headlines and, most notably, his views on Clinton's proposed drug pricing, whether is likely to be implemented, and what its effects will be. Readers desiring a more in-depth look at these important issues would do well to read, "U.S. Drug Pricing Debate Leads to Opportunities."

Novartis

Ticker: NVS

Current Yield: 3.4%

Price/Fair Value: 0.90

Novartis is the only other healthcare name on our two lists trading at 90% or less than our analyst's fair value estimate. Morningstar analyst Damien Conover also covers this firm and believes that patents, economies of scale, and a powerful distribution network support his wide-moat and low uncertainty ratings for Novartis. The company's patent-protected drugs carry strong pricing power, allowing it to generate excess returns and give the company time to develop its next generation of drugs before generic competition arises. Novartis' operating structure also allows for cost-cutting following patent losses to reduce the margin pressure that comes from losing high-margin drug sales. And while Novartis does have a diversified product portfolio, there is some product concentration, with the company's largest drug, Gleevec, representing 9% of total sales. This is important to note, as during the next three years, the company's major patent losses primarily include the cancer drug, as well as the cardiovascular drug Diovan.

Despite seeing more than 10% of its revenue impacted by patent losses the next three years, Conover expects the company's strong pipeline, combined with stable currently marketed drugs, to lead to flat total growth over the period. On the pipeline side, he expects well over \$1 billion in peak annual sales from Novartis' new cardiovascular drug Entresto and new psoriasis drug Cosentyx. The strong offsets to patent losses should enable the firm to continue to invest in research and development, helping to set up a stable lineup of next-generation drugs. Conover notes that Novartis' diverse platform of products should translate into steady cash flows, enough to easily service debt requirements and provide plenty of excess capital to fund its dividend, which represents close to 60% of the company's normalized earnings. He expects continued dividend increases but at a slower rate over the next two years.

Wells Fargo

Ticker: WFC

Current Yield: 3.1%

Price/Fair Value: 0.80

Wells Fargo was the cheapest name on a price to fair value basis on both of our lists, trading at 80% of our analyst's \$62 per share fair value estimate. Morningstar analyst Jim Sinegal recently raised his fair value estimate for the bank following a deeper dive on the interest rate environment. While interest-rate expectations have swung dramatically in recent months, Sinegal expects technological-driven downward pressure on real interest rates to persist over the long run. The resumption of borrowing by U.S. consumers and businesses, the decline of emerging-market savings, and the normalization of monetary policy will put upward pressure on rates, however, which should help to drive U.S. short-term rates above 2% by 2020. This would have the effect of boosting net interest income for the banks in the long run. With almost half of revenue coming from a diverse range of fee-generating businesses, though, Wells Fargo has been relatively insulated from the interest rate drama the past few years and is unlikely to see a huge boost from rising rates longer term.

Sinegal also notes that while the bank's profits have been essentially flat during the past 12 months as provisioning for loan losses more than doubled (due to weakness in energy portfolios and expansion of the company's allowance for car and auto loans), he does not think investors should read too much into these short-term trends, believing the size and direction of rate changes will have a bigger impact. In the meantime, Wells Fargo's charge-offs remain negligible, nonperforming loans are falling, and the bank's home lending group has benefited from lower rates as more people have either bought houses or refinanced existing mortgages. Sinegal notes that investing in banks is not easy right now and that Wells Fargo has its own share of headwinds to navigate. While the shares are not quite as cheap as they have been at times during the first and second quarters of 2016, Sinegal believes that they represent good value for long-term investors. As for the dividend, he notes that Wells Fargo plans to eventually return a significant majority of earnings to its owners in the form of dividends and repurchases, but that the amount that the firm can return to shareholders is limited by the Federal Reserve's periodic stress tests.

Sinegal also recently published an in-depth piece on the interest rate environment and his thoughts on the implications for banks in general, including Wells Fargo. Those desiring more information on a pertinent topic should reference the financial services observer, "Solving the Interest-Rate Equation."

United Technologies

Ticker: UTX

Current Yield: 2.5%

Price/Fair Value: 0.85

United Technologies is the third most undervalued firm on our two different lists of dividend-paying stocks, trading at 85% of Morningstar analyst Barbara Noverini's \$122 per share fair value estimate. The company designs, manufactures, and sells various products in multiple industries, from elevators to aircraft engines to temperature control units for buildings, with more than 40% of its annual revenue actually coming from the high-margin recurring aftermarket services it provides for these products. Noverini believes that secular tailwinds, such as worldwide urbanization and economic growth in emerging markets that should only add to the expansion of commercial aircraft as well as commercial building development, should support longer-term expansion in all four of United Technologies' operating

segments. That said, the pace of global economic growth will remain a dominant driver of value for the firm. Both the aerospace and building-focused segments depend on GDP expansion to support the secular tailwinds that benefit each of the businesses. While this lends itself to some cyclicity, the firm's ability to generate a large amount of its profits from its aftermarket services helps bring stability to the business, leading to Noverini's medium uncertainty rating. This aftermarket service revenue is either mandated or necessary for safe operations, making it very reliable once United Technologies has established a product base with a client. As such, during periods of slow equipment sales, Noverini expects top-line volatility to be tempered by the recurring revenue stream of services performed to maintain, repair, or upgrade the existing installed base. This, as well as a solid balance sheet, should help support the dividend well into the future. While it has been a volatile ride for the shares since mid-2015, the company's stock has recovered somewhat since the beginning of 2016, although still trading with a slight margin of safety for long-term investors.

Investors interested in a more in-depth analysis of the aerospace sector, specifically narrow-body passenger aircraft that will directly affect United Technologies and its Pratt & Whitney segment, please reference the observer, "Narrow Bodies Equal Fat Profits: How Investors Can Capitalize on the Aerospace Boom."

Emerson

Ticker: EMR

Current Yield: 3.6%

Price/Fair Value: 0.84

Emerson is the second most undervalued name from our two top 10 lists, trading at 84% of analyst Barbara Noverini's fair value estimate of \$62 per share. The firm is involved in an extensive array business lines, primarily related to the automation, HVAC, and electrical products equipped to support small- and large-scale systems in a variety of end markets. Emerson's primary competitive advantage occurs in the business lines where it meets a customer's need for a total system solution with proprietary Emerson equipment and engineering expertise, leading to stronger customer relationships. This dynamic allows Emerson to rise above commodity producers of parts and equipment in the competitive landscape. After the firm's most recent earnings, Noverini noted that her overall thesis for the firm remains intact. Demand has taken longer than expected to pick up in some of Emerson's end markets, however, Noverini believes this is more than accounted for in the current share price. From a strategic perspective, Noverini believes Emerson is on the right track. The firm is in the process of divesting several of its segments while acquiring Pentair's valves and controls business to transform itself into a more concentrated group of businesses. Noverini believes this will help the firm to continue to consistently out-earn its cost of capital even amid continued slowness in some cyclical end markets. Emerson's diverse makeup of businesses also helps to reduce cash flow volatility and mitigates some of this cyclicity. The firm remains in solid financial health and has a long history of returning capital to shareholders, which should help Emerson remain a steady dividend payer for years to come. ■■

Disclosure: Disclosure: Eric Compton has an ownership interest in Procter & Gamble. Gregory Warren does not own shares of any of the securities mentioned above. It should also be noted that Morningstar's Institutional Equity Research Service offers research and analyst access to institutional asset managers. Through this service, Morningstar may have a business relationship with fund companies discussed in this report. Our business relationships in no way influence the funds or stocks discussed here.

Appendix I

Exhibit 3 Top 25 Dividend-Yielding Stocks of Our Ultimate Stock-Pickers

Company Name	Ticker	Star Rating	Size of Moat	Current Price (USD)	Price/FVE	T4Q DVD Yield (%)	Uncertainty Rating	# Funds Holding	# Funds Buying
Sanofi SA ADR*	SNY	4	Wide	40.15	0.74	4.1	Medium	5	1
Pfizer	PFE	5	Wide	29.65	0.78	3.8	Low	6	1
Novartis AG ADR*	NVS	5	Wide	72.31	0.79	3.8	Low	7	-
AbbVie	ABBV	4	Narrow	56.29	0.87	3.8	Medium	5	1
Emerson Electric	EMR	4	Wide	50.07	0.81	3.8	Medium	6	1
Exxon Mobil	XOM	4	Wide	82.37	0.90	3.5	Low	6	2
Merck	MRK	4	Wide	52.16	0.83	3.5	Low	5	2
Procter & Gamble	PG	4	Wide	82.72	0.92	3.2	Low	11	2
Intel	INTC	3	Wide	30.80	0.99	3.2	Medium	8	-
Cisco Systems	CSCO	3	Narrow	27.60	1.02	3.2	Medium	9	3
Boeing	BA	3	Wide	122.69	0.95	3.1	Medium	5	1
General Electric	GE	3	Wide	30.00	1.00	3.1	Medium	8	-
Wells Fargo	WFC	4	Wide	48.62	0.80	3.1	Medium	13	3
Unilever NV ADR*	UN	3	Wide	43.74	0.99	3.0	Low	9	1
Wal-Mart Stores	WMT	4	Wide	67.19	0.90	3.0	Low	7	2
United Parcel Service	UPS	3	Wide	99.58	0.99	3.0	Medium	11	2
General Mills	GIS	3	Narrow	60.39	1.06	2.9	Low	5	1
T. Rowe Price Group	TROW	3	Wide	71.26	0.93	2.9	Medium	5	2
CSX Corporation	CSX	4	Wide	25.06	0.76	2.9	Medium	5	3
PepsiCo	PEP	3	Wide	99.81	1.01	2.8	Low	11	1
Johnson & Johnson	JNJ	3	Wide	106.51	1.04	2.8	Low	11	3
Union Pacific	UNP	4	Wide	79.83	0.84	2.8	Medium	7	4
Kimberly-Clark	KMB	2	Narrow	131.56	1.24	2.7	Medium	5	1
Praxair	PX	3	Wide	108.89	0.92	2.7	Medium	9	2
Progressive	PGR	2	Narrow	32.99	1.22	2.7	Medium	5	1

Stock Price and Morningstar Rating data as of 03-11-16.

*Dividends for American Depository Receipts (ADRs) can be impacted by changes in currency exchange rates. Our calculations also adjust for special dividends.

Exhibit 4 Top 25 Widely Held Dividend-Paying Stocks of Our Ultimate Stock-Pickers

Company Name	Ticker	Star Rating	Size of Moat	Current Price (USD)	Price/FVE	T4Q DVD Yield (%)	Uncertainty Rating	# Funds Holding	# Funds Buying
Microsoft	MSFT	3	Wide	52.63	1.01	2.5	Medium	16	2
Wells Fargo	WFC	4	Wide	48.62	0.80	3.1	Medium	13	3
Procter & Gamble	PG	4	Wide	82.72	0.92	3.2	Low	11	2
PepsiCo	PEP	3	Wide	99.81	1.01	2.8	Low	11	1
Johnson & Johnson	JNJ	3	Wide	106.51	1.04	2.8	Low	11	3
United Parcel Service	UPS	3	Wide	99.58	0.99	3.0	Medium	11	2
Cisco Systems	CSCO	3	Narrow	27.60	1.02	3.2	Medium	9	3
US Bancorp	USB	4	Wide	39.63	0.76	2.5	Medium	9	3
Praxair	PX	3	Wide	108.89	0.92	2.7	Medium	9	2
Unilever NV ADR*	UN	3	Wide	43.74	0.99	3.0	Low	9	1
General Electric	GE	3	Wide	30.00	1.00	3.1	Medium	8	-
Schlumberger	SLB	3	Wide	72.64	1.07	2.8	Medium	8	4
Intel	INTC	3	Wide	30.80	0.99	3.2	Medium	8	-
Novartis AG ADR*	NVS	5	Wide	72.31	0.79	3.8	Low	7	-
United Technologies	UTX	4	Wide	96.55	0.80	2.7	Medium	7	2
Wal-Mart Stores	WMT	4	Wide	67.19	0.90	3.0	Low	7	2
Union Pacific	UNP	4	Wide	79.83	0.84	2.8	Medium	7	4
3M Company	MMM	3	Wide	159.61	1.00	2.6	Low	6	-
Pfizer	PFE	5	Wide	29.65	0.78	3.8	Low	6	1
Exxon Mobil	XOM	4	Wide	82.37	0.90	3.5	Low	6	2
Rockwell Automation	ROK	3	Wide	105.25	0.92	2.6	Medium	6	1
Emerson Electric	EMR	4	Wide	50.07	0.81	3.8	Medium	6	1
Texas Instruments	TXN	3	Wide	54.55	0.96	2.6	Medium	5	-
Progressive	PGR	2	Narrow	32.99	1.22	2.7	Medium	5	1
Merck	MRK	4	Wide	52.16	0.83	3.5	Low	5	2

Stock Price and Morningstar Rating data as of 03-11-16.

*Dividends for American Depository Receipts (ADRs) can be impacted by changes in currency exchange rates. Our calculations also adjust for special dividends.

Appendix II

Ultimate Stock-Pickers is a concept we've developed at Morningstar with one simple goal: to cross-check our stock research against the opinions of professional money managers. While the stock analysts at Morningstar spend the majority of their time hunting for quality companies trading at attractive valuations, we would be remiss if we failed to acknowledge the fact that a whole host of individuals outside of Morningstar are engaged in the very same effort. So why not take advantage of the fruits of their labor and, in the process, highlight many of the gems that exist from time to time within our own universe of 5-Star stocks?

We're not as interested in what all investment managers think, though, so much as we are in what the best in the business are doing. As such, we maintain a list of 26 managers that we believe are worth monitoring on a regular basis. With most institutional investment managers required to report their investment positions to the Securities and Exchange Commission (SEC) on a quarterly basis, and Morningstar receiving monthly updates on the holdings of many mutual fund managers, we are able to construct a consolidated list of holdings for the managers on our roster and track any meaningful changes in their equity positions.

Once that is completed, we assess the relative attractiveness of each individual security by how many funds actually hold it and whether or not they've been adding to (or subtracting from) the position. We also look at the percentage each security makes up of the portfolios of each of the managers on our list, determining the level of conviction they have in a particular name by the amount they've committed to it. All of which allows us to compile a list of top purchases and sales, which we cross-reference against our own stock ratings to determine if a security is still selling at an attractive enough valuation to warrant further investigation.

Exhibit 5 Ultimate Stock-Pickers Investment Manager Roster

Fund / Company Name	Ticker	Fund Rating	Analyst Rating	Manager(s)	YTD	Total Return			
						1-Year	3-Year	5-Year	10-Year
Alleghany	Y	-	-	Weston Hicks, Jack Kraus, Joanne Johnson	-	-	-	-	-
Amana Growth Investor	AMAGX	3	Silver	Nicholas Kaiser, Scott Klimo	(0.4)	(1.2)	9.5	8.3	7.4
Amana Income Investor	AMANX	4	Silver	Nicholas Kaiser, Scott Klimo	1.9	0.5	8.8	8.9	8.0
American Century Value	AVLIX	4	Silver	Phil Davidson, Michael Liss, Kevin Toney, Brian Woglom	1.6	(0.9)	9.4	10.1	6.3
American Funds American Mutual	AMRMX	4	Gold	Capital Research Global and International Investors	1.7	0.5	9.5	10.2	6.8
AMG Yacktman Service	YACKX	4	Gold	Donald Yacktman, Stephen Yacktman, Jason Subotky	2.3	0.2	7.4	9.4	9.7
ASTON/Montag & Caldwell Growth	MCGIX	4	Bronze	Ronald Canakaris, Andrew Jung	(2.5)	3.0	9.1	10.0	7.5
BBH Core Select	BBTEX	4	Silver	Timothy Hartch, Michael Keller	1.2	0.3	7.1	10.4	8.6
Berkshire Hathaway	BRK.B	-	-	Warren Buffett, Charlie Munger, Todd Combs, Ted Weschler	-	-	-	-	-
Columbia Dividend Income	LBSAX	4	Silver	Scott Davis and Others	1.5	3.7	10.2	11.0	7.5
Diamond Hill Large Cap	DHLAX	4	Gold	Chuck Bath, Chris Welch, Austin Hawley	(0.4)	(0.3)	10.0	10.6	6.7
Dodge & Cox Stock	DODGX	3	Gold	Dodge & Cox Stock Investment Policy Committee	(1.6)	(4.3)	9.6	10.3	5.1
Fairfax Financial Holdings	FRFHF	-	-	Hamblin Watsa Investment Council	-	-	-	-	-
Fairholme	FAIRX	1	Silver	Bruce Berkowitz	(8.8)	(17.9)	(0.9)	(0.2)	4.2
FMI Large Cap	FMHX	4	Gold	Patrick English and Others	1.5	(0.9)	9.4	10.5	7.8
FPA Crescent	FPACX	4	Gold	Steven Romick and Others	(1.6)	(3.4)	5.4	6.7	6.7
Jensen Quality Growth	JENSX	5	Silver	Robert Zagunis and Others	2.6	4.1	11.7	10.9	7.7
Markel	MKL	-	-	Markel Gayner Asset Management	-	-	-	-	-
Morgan Stanley Inst Growth	MSEGX	3	Gold	Dennis Lynch and Others	(9.0)	(3.5)	14.6	11.7	8.6
Oakmark	OAKMX	3	Gold	Bill Nygren, Kevin Grant	(2.6)	(5.5)	9.2	11.0	8.0
Oakmark Equity & Income	OAKBX	4	Silver	Clyde McGregor and Others	(0.6)	(5.4)	6.1	6.2	6.5
Oppenheimer Global	OPPAX	3	Silver	Rajeev Bhaman	(7.0)	(7.9)	4.9	5.9	4.6
Parnassus Core Equity Investor	PRBLX	5	Silver	Todd Ahlsten, Benjamin Allen	1.0	2.3	11.7	12.2	9.7
Sequoia	SEQUX	3	Gold	Robert Goldfarb, David Poppe	(4.1)	(16.1)	5.7	9.7	7.0
Sound Shore Investor	SSHFX	3	Silver	Harry Burn III, T. Gibbs Kane, John DeGulis	(1.3)	(6.3)	10.3	9.7	5.9
Vanguard PRIMECAP	VPMCX	5	Gold	Theo Kolokotronis, Joel Fried, and Others	(4.0)	(2.6)	13.5	12.5	8.5
S&P 500 TR Index					(0.6)	1.3	11.5	11.5	6.9
Morningstar Ult Stock-Pickers TR Index					1.7	(0.7)	11.8	11.0	-

Total Return and Morningstar Rating data as of 03-11-16.

About Morningstar® Institutional Equity Research™

Morningstar Institutional Equity Research provides independent, fundamental equity research differentiated by a consistent focus on sustainable competitive advantages, or Economic Moats.

For More Information

+1 312-696-6869

equitysupport@morningstar.com



22 West Washington Street
Chicago, IL 60602 USA

© Morningstar 2016. All Rights Reserved. The information, data, analyses and opinions presented herein do not constitute investment advice; are provided solely for informational purposes and therefore are not an offer to buy or sell a security; and are not warranted to be correct, complete or accurate. The opinions expressed are as of the date written and are subject to change without notice. Except as otherwise required by law, Morningstar shall not be responsible for any trading decisions, damages or other losses resulting from, or related to, the information, data, analyses or opinions or their use. The information contained herein is the proprietary property of Morningstar and may not be reproduced, in whole or in part, or used in any manner, without the prior written consent of Morningstar. To order reprints, call +1 312-696-6100. To license the research, call +1 312-696-6869.