



## **Zoeken naar consistente return: tussen bubble en groei**

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**Gimv**

Building leading companies.



Mega Trends create ...  
**multiple Challenges,**  
**but also many Opportunities ...**

... in a market environment  
full of Risks and Uncertainties

# Mega Trends offer Opportunities



- **NEW GROWTH MARKETS**  
offer the majority of growth opportunities
- **INCREASING PRESSURE ON RESOURCES** (energy, materials, food)  
leads to Innovation & New Emerging Sectors



- **SMART APPLICATIONS**  
re-define almost all traditional industries

# Mega Trends offer Opportunities



- **AGEING POPULATION PUSHES UP COST OF HEALTHCARE,** resulting in Technology Driven Innovation & New Business Models



- **TARGETED PROFILING LEADS TO INNOVATIVE PRODUCTS & SERVICES** with specific pricing, convenience & delivery models



The Private Equity and  
Venture Capital landscape ...  
is evolving rapidly and profoundly

Gimv is pro-active and a forerunner  
in re-shaping its industry

# The Private Equity and Venture Capital landscape ... is evolving rapidly and profoundly

- Structurally, less use of financial leverage
  - Pressure on returns (in PE and VC models)
  - VC-model is experiencing funding difficulties across Europe
  - Increased need to specialise and deliver “real world” added value
- A number of established players are forced to reduce their ambition
  - Other players disappear because of financial crisis and reshaping of financial markets
  - Only the most professional and best performing teams will continue to have access to funding and best deals

**Gimv is pro-active and a forerunner in re-shaping its industry**

# Multidimensional cross country platform strategy to partner with the next generation entrepreneurs



- **Consumer 2020**  
Companies with a clear vision on the needs and preferences of the future consumer
- **Health & Care**  
Health and care solutions for the ageing, health- and cost-conscious society
- **Smart Industries**  
Smart, technology enabled solutions and added value services
- **Sustainable Cities**  
Services, utilities & infrastructure with a sustainable community impact

4 platforms with **dedicated and skilled team**

across Gimv's home market: **Belgium, the Netherlands, France and Germany**

# Gimv

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