



Françoise Chombar
CEO

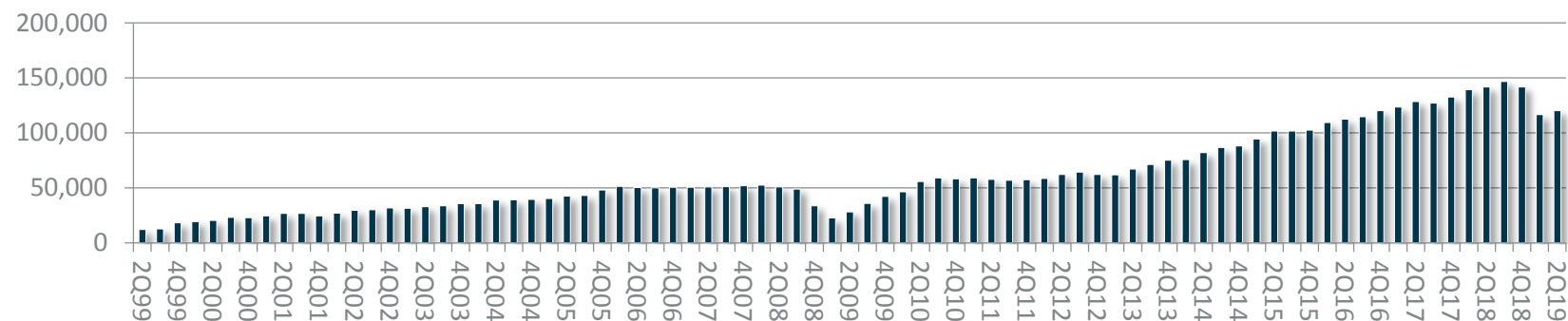
VFB Dag van de Tips - 28 Sep 19

Evolution financials 2000-2019

Turnover

Q2 2019: 120.0 mln EUR

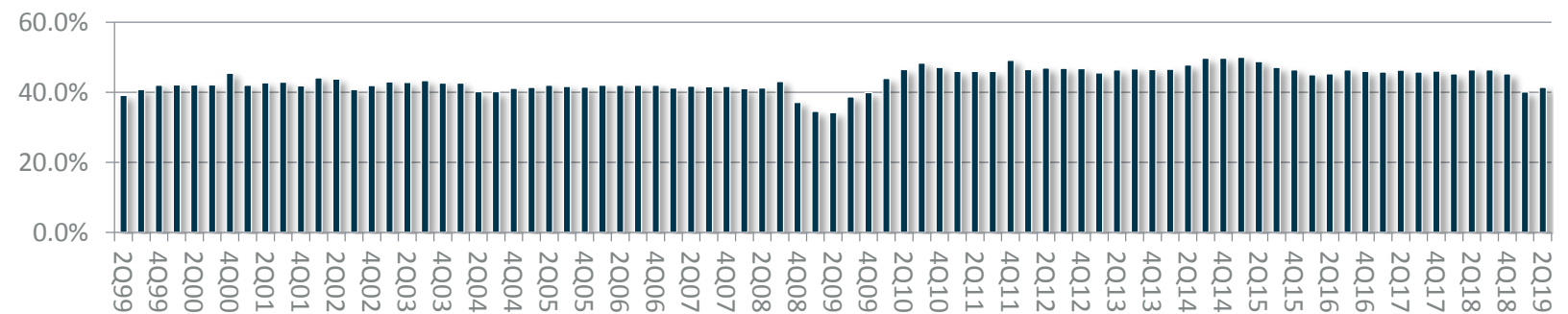
HY 2019: 236.5 mln EUR



Gross profit margin

Q2 2019: 41.4%

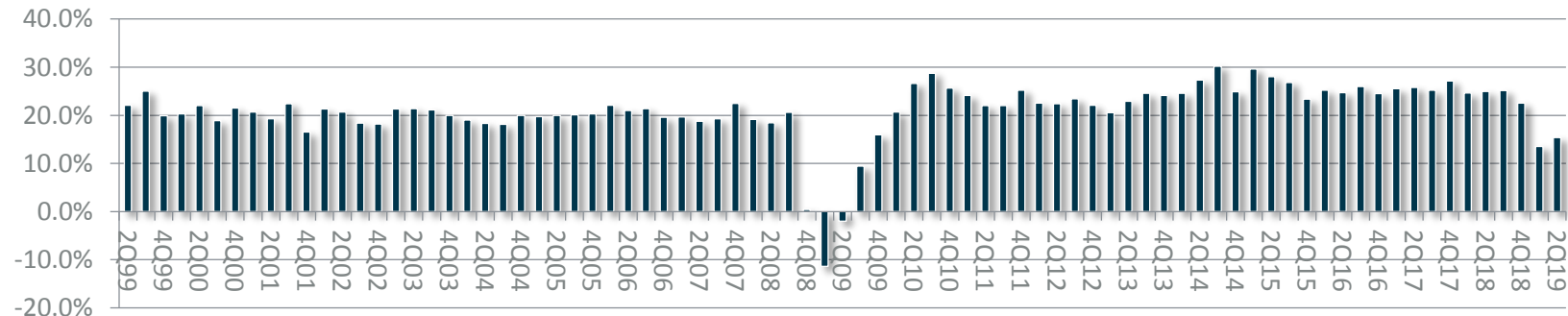
HY 2019: 40.8%



Operating margin

Q2 2019: 15.4%

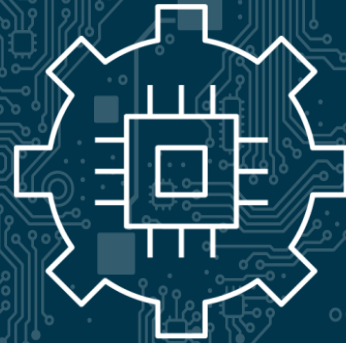
HY 2019: 14.4%



Melexis strategy



Focus on
innovation in
automotive and
adjacent
markets



Leadership in
***sensing and
driving solutions***
to our
customers'
advantage



Organic growth,
selective
acquisitions

Common denominator: sensing & driving is everywhere



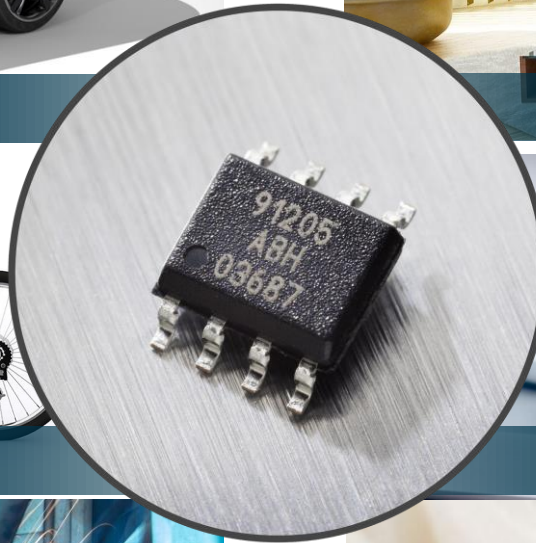
Automotive



Home



Motorcycles and e-bikes



Consumer



Industry



Healthcare

The Melexis portfolio



Automotive



2&3-wheelers



Smart applications



Smart buildings

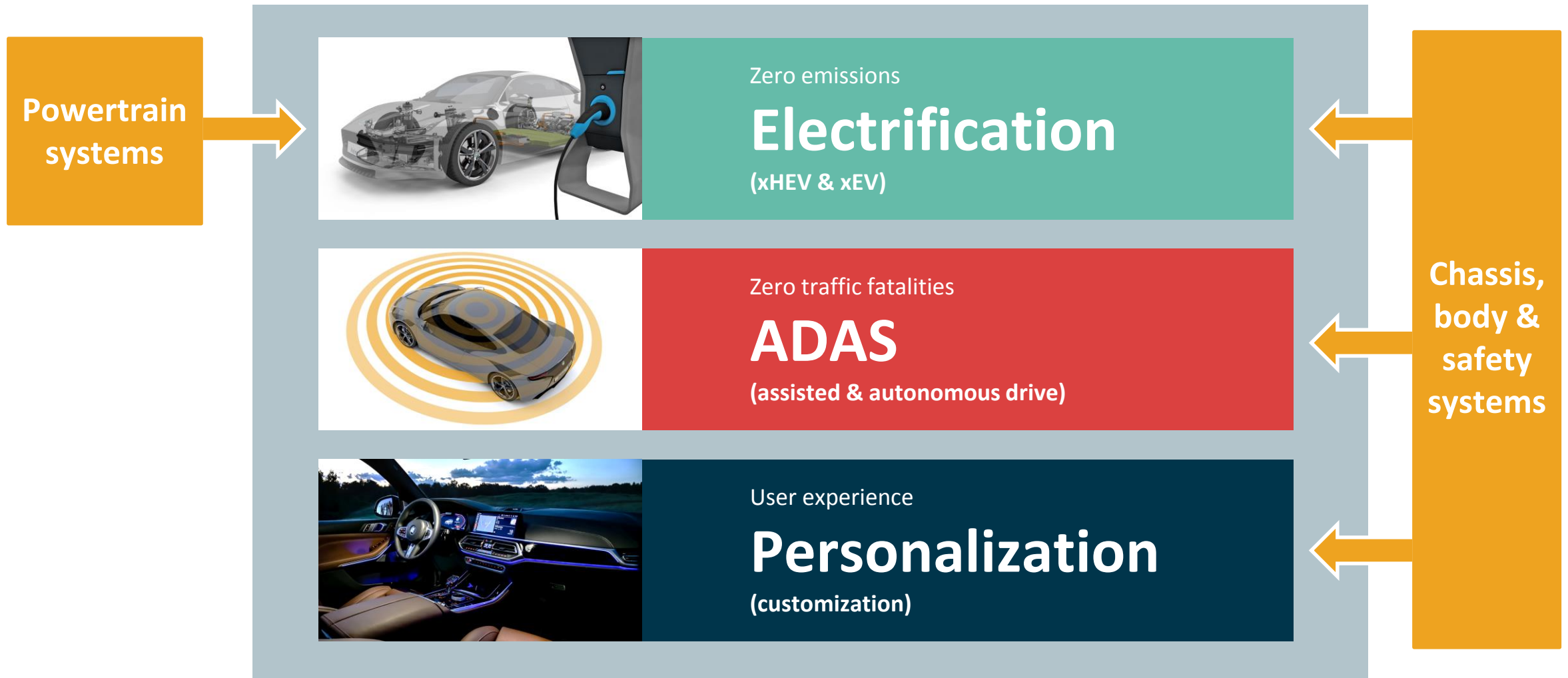


Industry



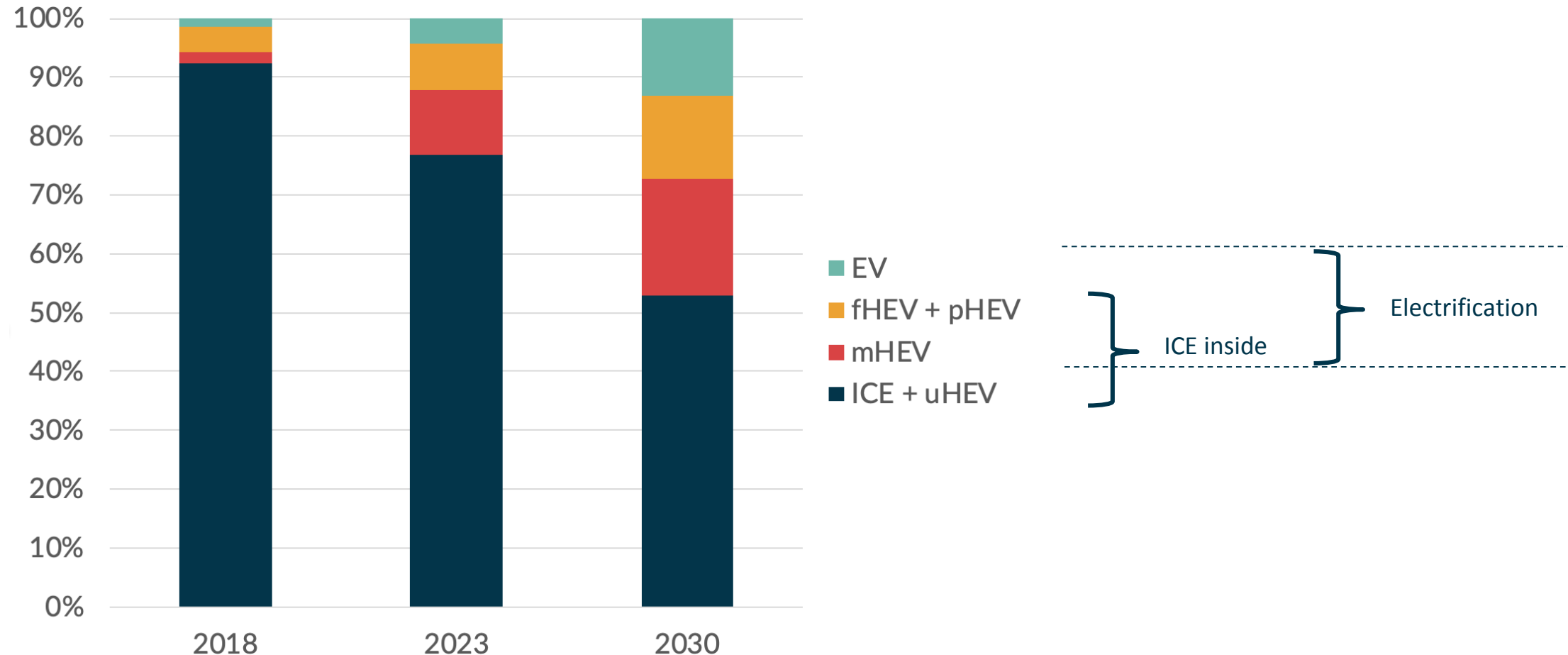
Medical

Melexis vs automotive trends



Powertrain Systems

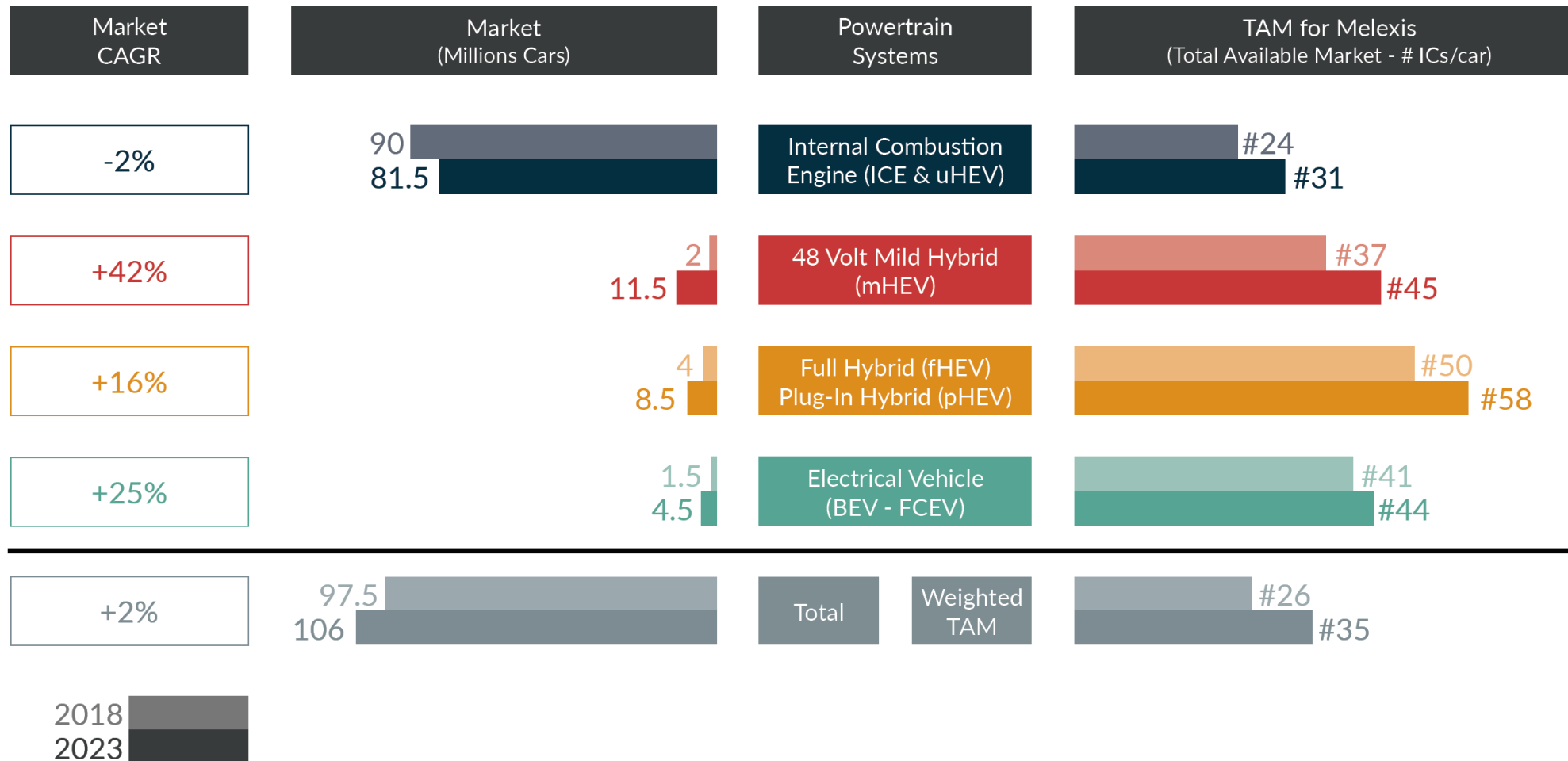
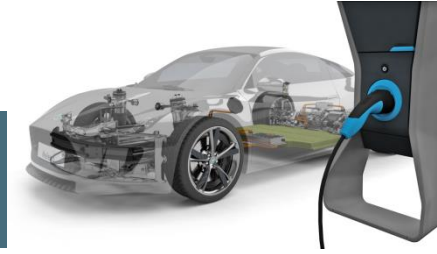
Electrification – Segmentation – Market Split



Source: Strategy Analytics and Melexis estimates

Powertrain Systems

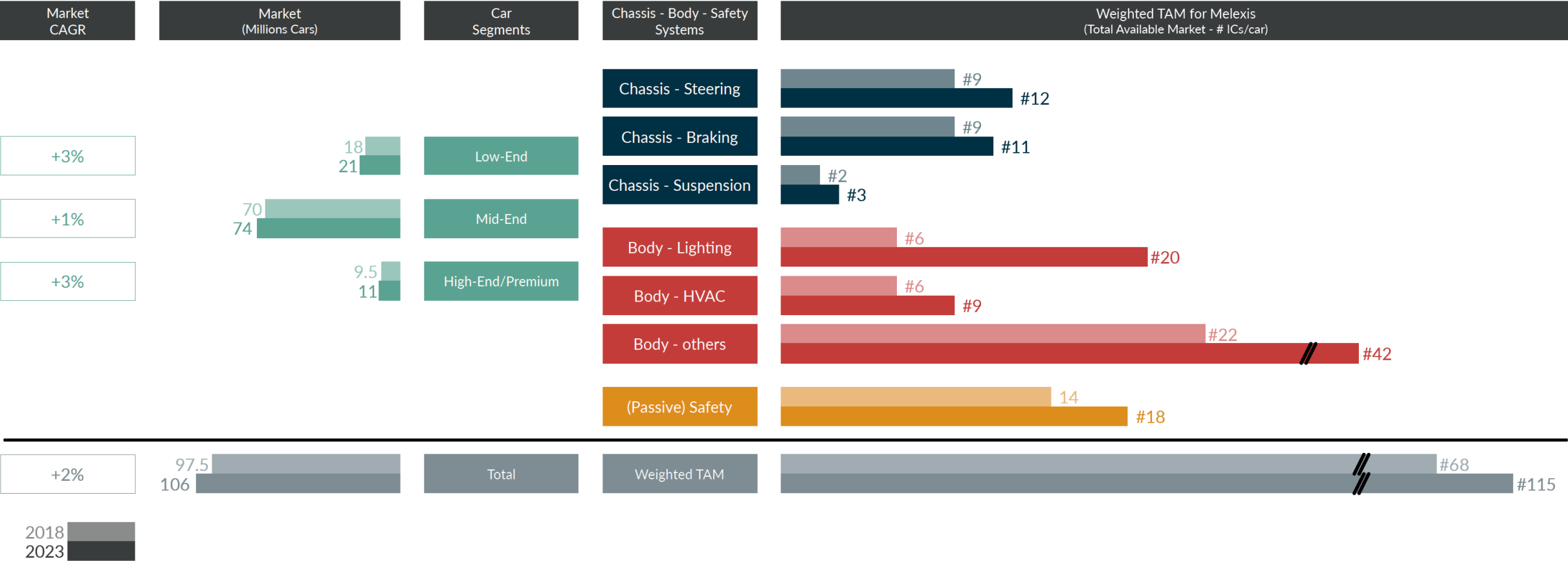
Electrification – Segmentation – TAM



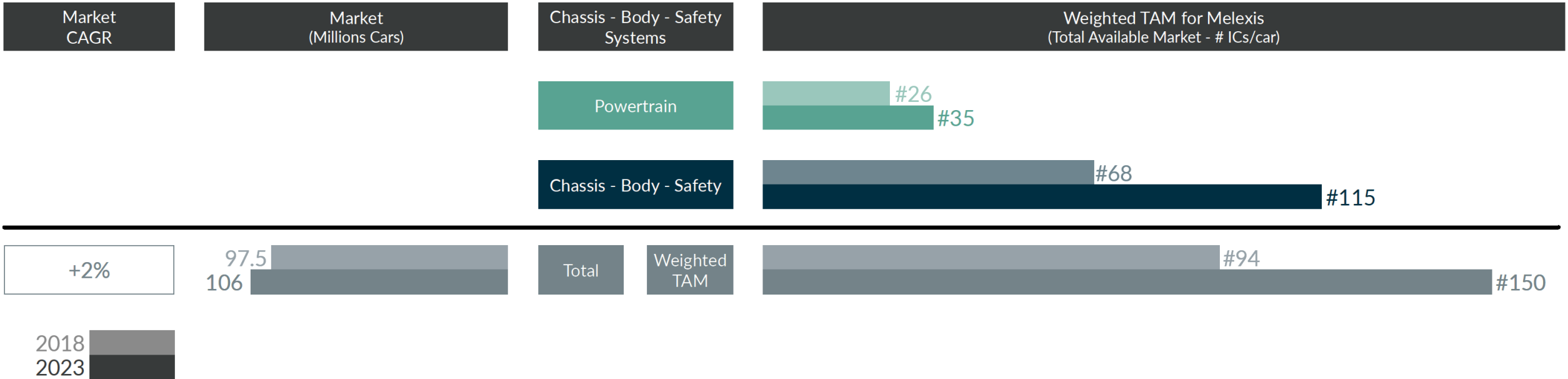
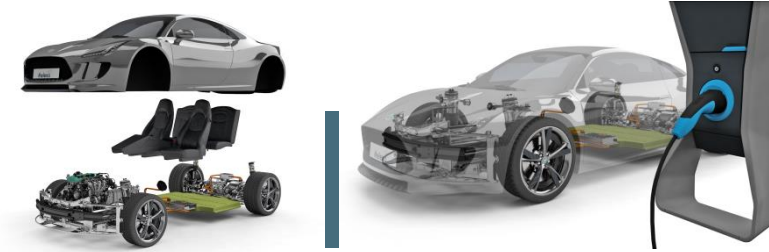
Chassis – Body – Safety Systems



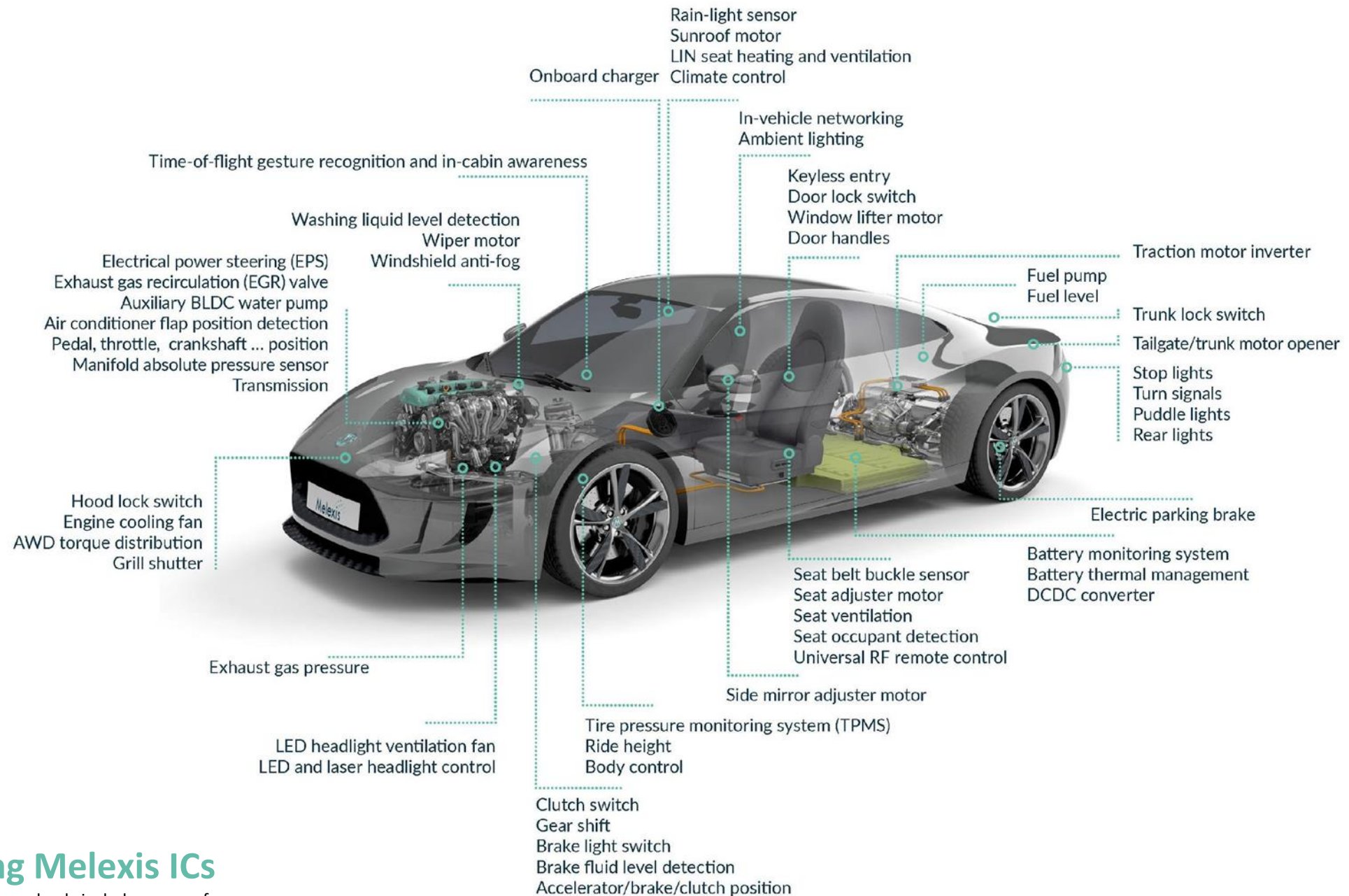
Segmentation - TAM



Melexis in automotive



11 chips in every new car



Applications containing Melexis ICs

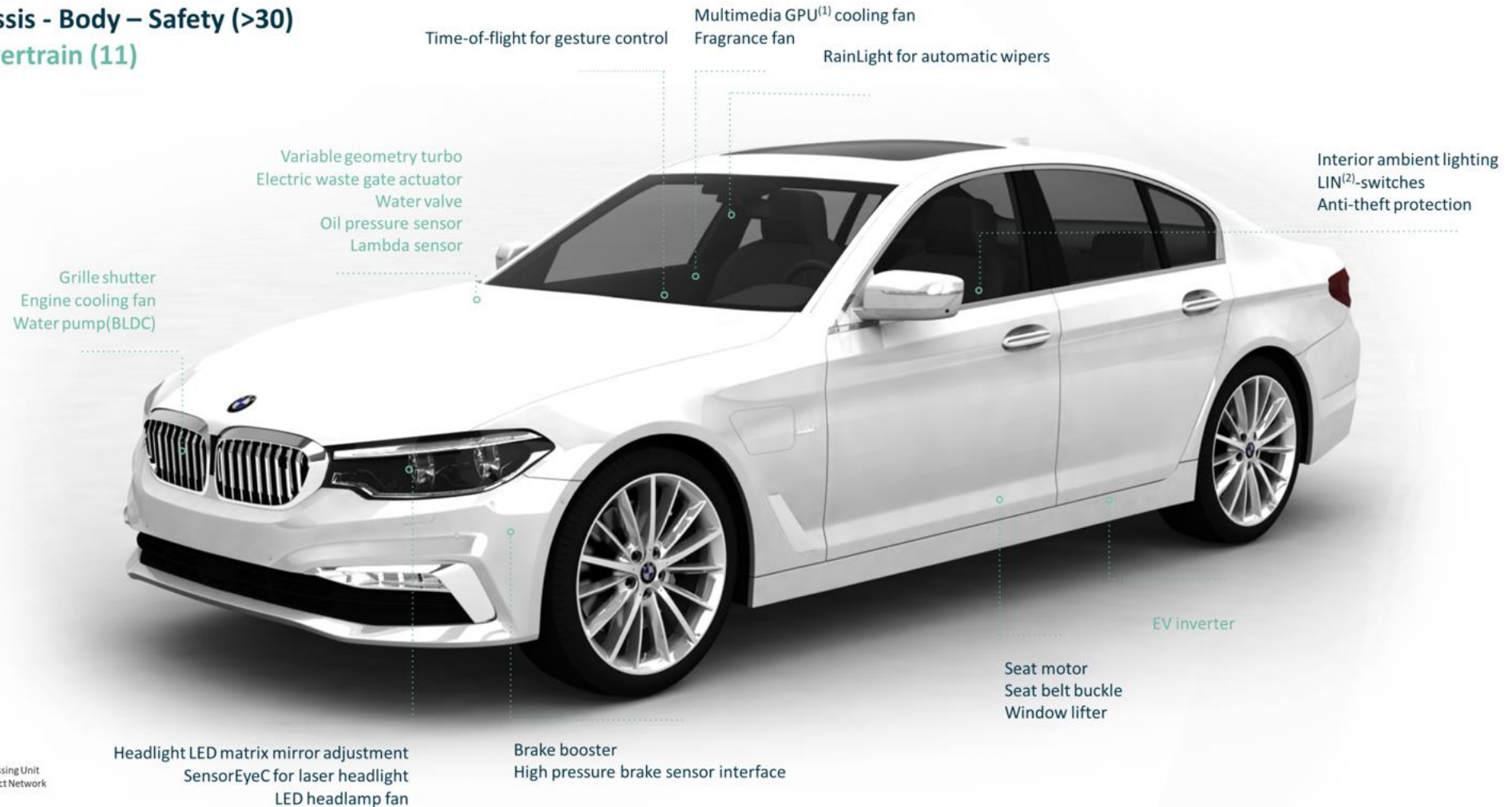
Disclaimer: Please note this list is not exhaustive and only includes some of the most common applications containing Melexis ICs.

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BMW 530e

* Chassis - Body – Safety (>30)

* Powertrain (11)

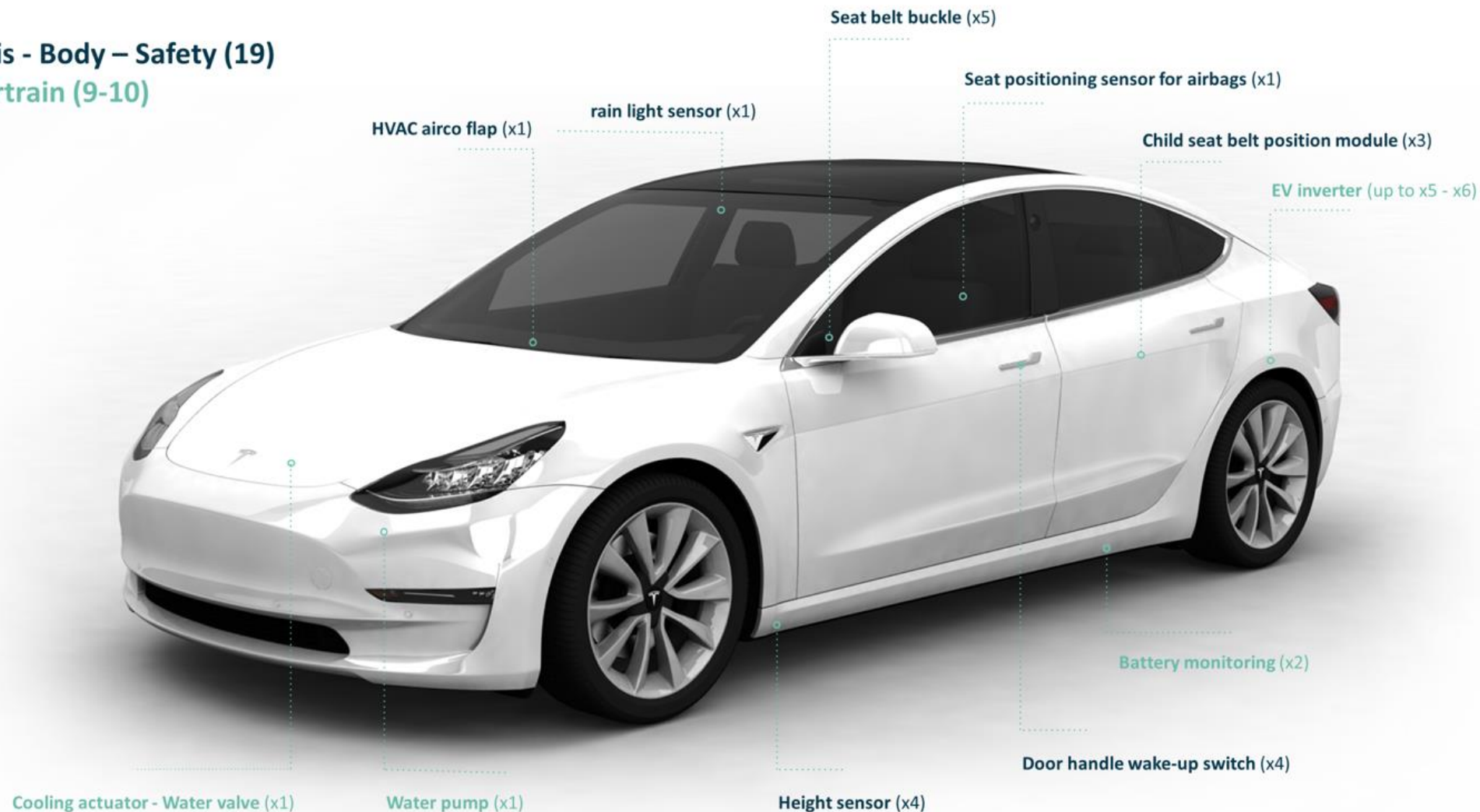


(1)GPU – Graphics Processing Unit
(2)LIN – Local Interconnect Network

Tesla Model 3

* Chassis - Body – Safety (19)

* Powertrain (9-10)



Melexis beyond automotive

Sensors & drivers for similar challenges

- White goods – Focus on CO2
- Motorcycles and e-bikes
- Industry 4.0 – Closed loop control
- Drones 
- Robotics – Focus on autonomy
- Thermal information – People detection
- Environmental imaging
- Industrial position sensing
- Power monitoring & motor control



Our market position



Automotive
semiconductors

#14



Automotive
sensors

#3



Magnetic sensors

#3



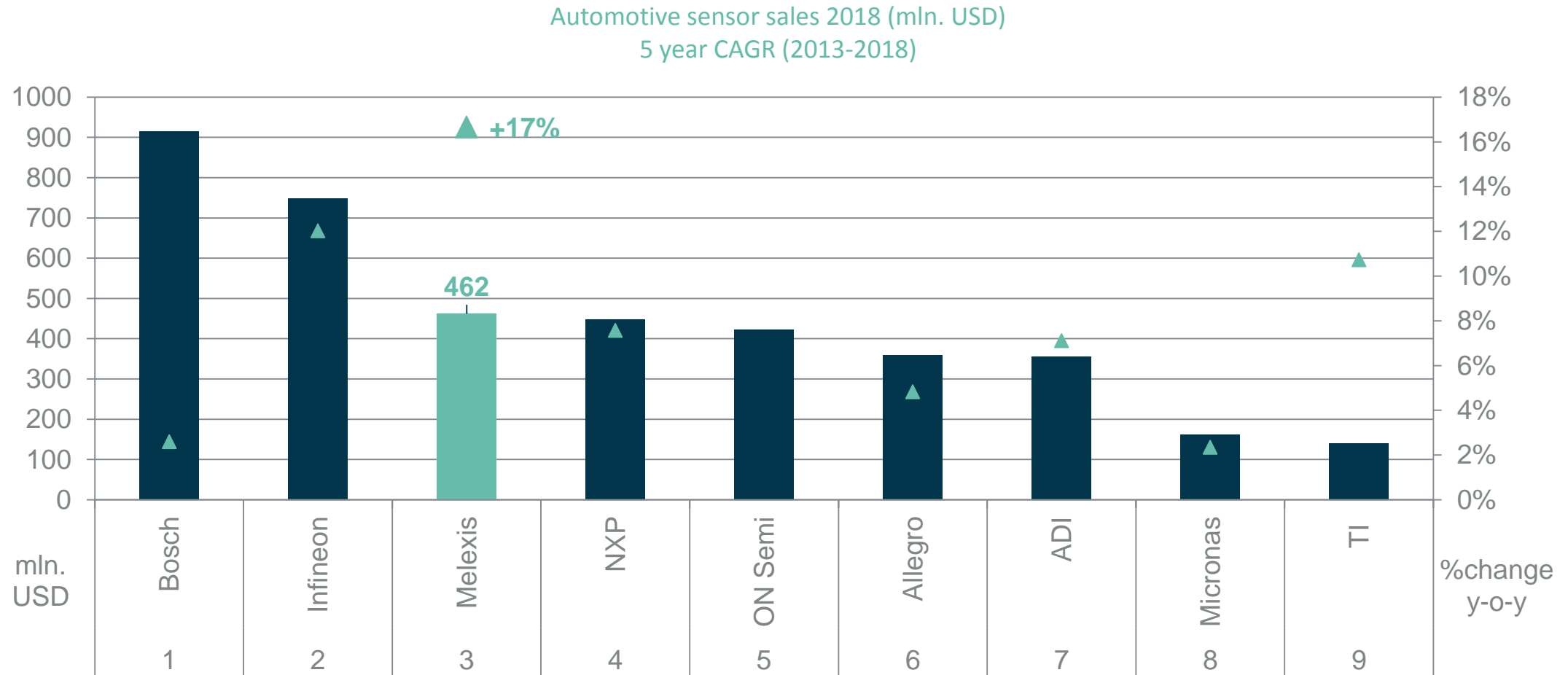
Magnetic position
sensors

Latch & switch

Ambient lighting

#1

Melexis ranking 3rd in automotive sensors



Melexis today



1500 People
on
19 Sites



569 mln. EUR
sales in 2018



#3 worldwide
auto sensors



1 Belgian
Value Creator

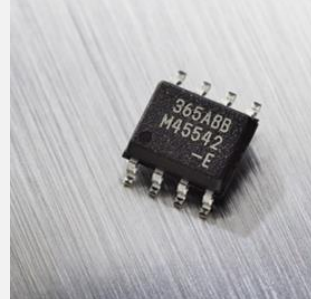
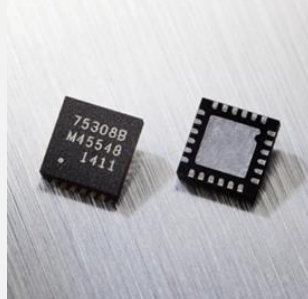
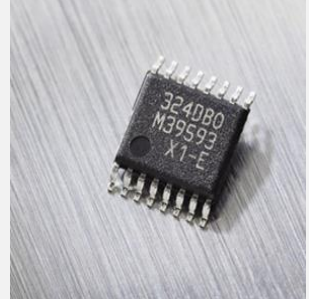
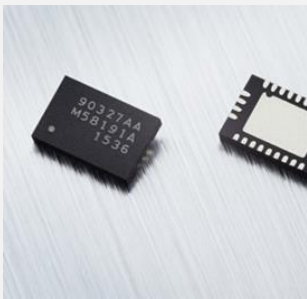
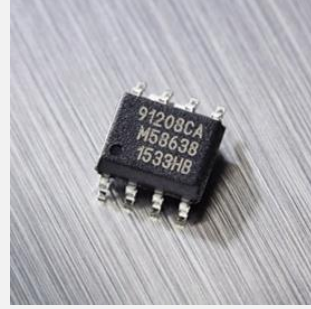
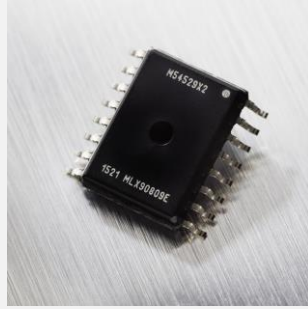
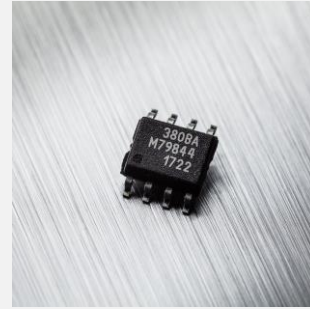
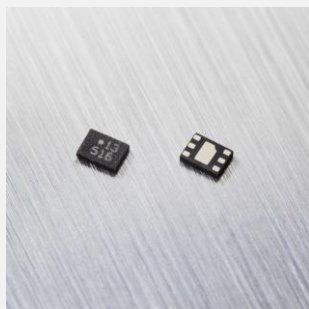
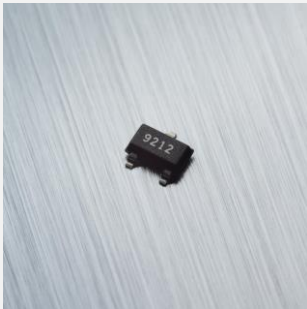
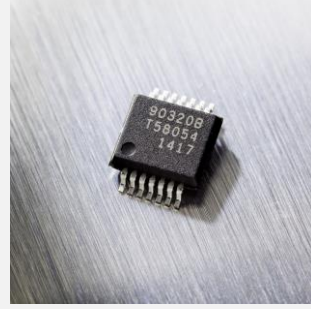
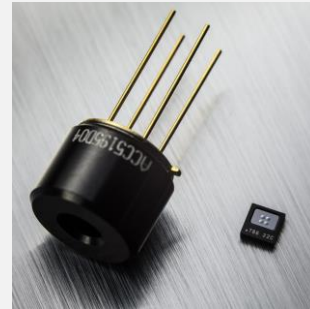
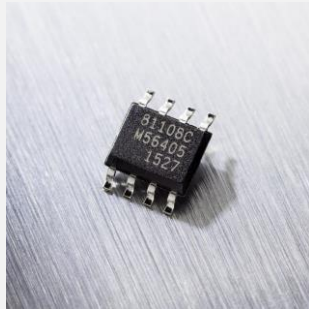
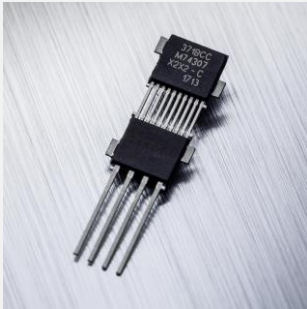
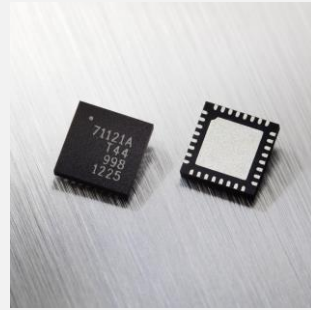
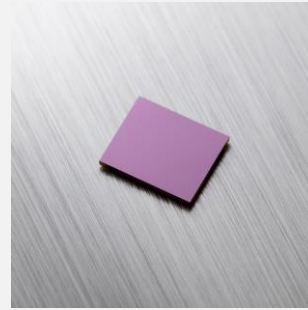
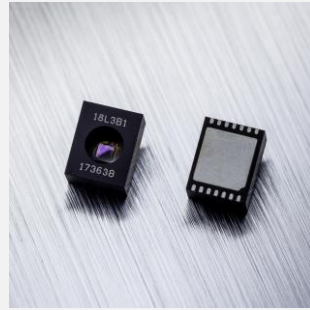
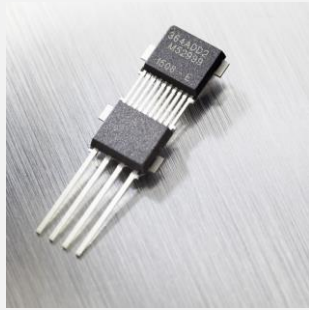
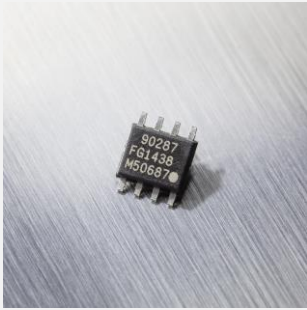


97% give it their
all to make MLX
succeed



87% recommend
MLX as a good
workplace







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