# PRESS RELEASE

Regulated information - Inside information

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## **Recticel First Half-Year 2022 Results**

- Net sales increase from EUR 229.7 million<sup>1</sup> to EUR 274.3 million (+19.4%), of which +15.6% organic growth, +0.6% currency effect, EUR 38.5 million contribution from Trimo<sup>2</sup>, and a EUR 31.0 million drop in sales of chemicals to the divested Automotive companies
- Adjusted EBITDA: from EUR 22.4 million<sup>1</sup> to EUR 29.2 million (+30.3%)
- Result of the period (share of the Group): from EUR 28.0 million to EUR 34.6 million
- Net financial debt<sup>3</sup>: EUR 254.9 million (31 December 2021: EUR 147.8 million; 30 June 2021: EUR 206.6 million)

Olivier Chapelle (CEO): "We are satisfied with the sales and profitability development of our Insulation activities, in a highly challenging environment characterised by supply chain disruptions, by historical inflation on raw materials, labour, transportation and energy costs, and by economic uncertainties. Volumes have been slightly higher than in 2021, and our business teams have been able to compensate all inflationary pressures during the period. In parallel, our operations teams have displayed high flexibility to accommodate the supply chain challenges.

The first half of 2022 has seen intense M&A activity, with sequentially the closing of the Bedding divestment to Aquinos on 31 March, the closing of the Trimo acquisition on 29 April, the final exit out of the Proseat joint venture on 20 May. The Competition and Markets Authority in the UK has recently decided to refer the divestment case of Engineered Foams to a phase II investigation, with the closing of the transaction now expected latest by the first quarter of 2023."

### **OUTLOOK**

Our Insulation business continues to perform well in difficult economic circumstances. However, the geopolitical turbulences, supply chain challenges and economic uncertainties prevent us from providing an outlook for the full year at this stage.

For comparison purposes the formerly published 2021 income statements and cash flow statements have been restated accordingly.

<sup>&</sup>lt;sup>1</sup> As announced in the press release of 10 August 2022, the Engineered Foams activities which are currently in process of being divested to the US-based Carpenter Co., have been accounted for as Discontinued Operations (IFRS 5).

<sup>&</sup>lt;sup>2</sup> Trimo d.o.o. is fully consolidated as of 01 May 2022.

<sup>&</sup>lt;sup>3</sup> Excluding the drawn amounts under non-recourse factoring programs: EUR 29.5 million (continuing operations) per 30 June 2022 compared to EUR 25.2 million per 31 December 2021 and EUR 45.2 million per 30 June 2021 (2021 still including Bedding and Engineered Foams)



## **CONSOLIDATED GROUP RESULTS - KEY FIGURES**

in million EUR	1H2021 1H2022 Δ %				
	<b>(a)</b>	(b)	(b)/(a)-1		
Sales	229.7	274.3	19.4%		
Gross profit	39.6	47.9	20.9%		
as % of sales	17.3%	17.5%			
Adjusted EBITDA	22.4	29.2	30.3%		
as % of sales	9.7%	10.6%			
EBITDA	22.1	24.5	11.2%		
as % of sales	9.6%	8.9%			
Adjusted operating profit (loss)	15.8	22.5	41.8%		
as % of sales	6.9%	8.2%			
Operating profit (loss)	15.5	17.8	14.8%		
as % of sales	6.8%	6.5%			
Financial result	0.0	( 1.5)	n.m.		
Income from other associates <sup>4</sup>	0.6	(2.4)	n.m.		
Change in fair value of option structures	( 4.9)	2.3	n.m.		
Income taxes	4.0	( 4.7)	n.m.		
Result of the period of the continuing operations	15.3	11.6	-24.6%		
Result of the discontinued operations	12.9	23.5	81.9%		
Result of the period (share of the Group)	28.0	34.6	23.8%		
Result of the period (share of the Group) - base (per share, in EUR)	0.50	0.62	23.3%		

31 Dec 2021	30 Jun 2022	
391.3	417.6	6.7%
147.8	254.9	72.4%
37.8%	61.0%	
1.6	1.8	5
	<b>391.3</b> 147.8 <b>37.8%</b>	2021       2022         391.3       417.6         147.8       254.9         37.8%       61.0%

Income from other associates = income from associates not considered as being part of the Group's core business are not integrated in Operating profit (loss); i.e. Proseat (until April 2022) and Ascorium (formerly Automotive Interiors)

The 30 June 2022 pro forma leverage ratio = Net financial debt (before application of IFRS 5) divided by the sum of (a) (EBITDA (last 12 months) (before application of IFRS 5) and (b) EBITDA (last 12 months) of the recently acquired company Trimo. This pro forma leverage ratio is a better comparable to the leverage ratio at 31 December 2021.



The following changes in the scope of consolidation took place in 2022:

- Acquisition of Slovenia-based Trimo d.o.o. which has been fully consolidated as of 01 May 2022.
- Application of IFRS 5 to the Engineered Foams activities, which are in process of being sold to the US-based Carpenter Co.
- Disposal on 31 March 2022 of the Bedding activities, which were already accounted for as discontinued operations on 31 December 2021.

Anticipating the divestment to Carpenter, the Engineered Foams activities have been carvedout and part of the former Corporate activities and costs have been transferred to Engineered Foams.

Net sales also comprise the sale of chemical raw materials at cost to the Proseat and TEMDA2/Ascorium (formerly Automotive Interiors) companies. Both supply agreements have been terminated now. Ascorium since 01 July 2021 and Proseat since 01 April 2022.

The results of the Automotive joint-ventures (i.e. Proseat and TEMDA2/Ascorium) are reported under 'Income from other associates'. The remaining 25% participation in Proseat has been sold on 20 May 2022 following the exercise of the put option on 14 April 2022.

As from 2022, as it becomes a pure Insulation player, Recticel will be reporting on a single segment basis.

Net Sales: EUR 274.3 million<sup>2</sup> compared to EUR 229.7 million in 1H2021.

### Second quarter 2022:

2Q2022 sales increased by 23.9% from EUR 124.0 million to **EUR 153.6 million**, including EUR 38.5 million from the Trimo acquisition, a EUR 22.1 million reduction in sales of chemicals to the divested Automotive companies and a +0.3% currency impact.

Demand remained solid with the exception of COVID-related demand for VIP-insulation products which decreased with the progressive recess of the COVID-pandemic.

### First half-year 2022:

1H2022 sales increased by 19.4% from EUR 229.7 million to **EUR 274.3 million**, including the EUR 38.5 million contribution from Trimo, a EUR 31.0 million drop in sales of chemicals to the divested Automotive companies and a +0.6% currency impact.

Adjusted EBITDA: EUR 29.2 million compared to EUR 22.4 million in 1H2021.

Adjusted EBITDA margin of 10.6% compared to 9.7% in 1H2021.

The steady volumes, pricing discipline and the successful integration of Trimo as from 01 May 2022 led to improved operational profitability, despite the strong inflationary pressure on all input costs.

Adjusted operating profit (loss): EUR 22.5 million compared to EUR 15.8 million in 1H2021.

Adjusted operating profit (loss) margin of 8.2% compared to 6.9% in 1H2021.



## Adjustments to Operating profit (loss):

Adjustments to Operating profit (loss) on continuing operations in 1H2022 amount to EUR -4.6 million (1H2021: EUR -0.3 million) and include:

- EUR -1.1 million of restructuring costs,
- EUR -3.5 million of other adjustments, which relate mainly to (i) legal and advisory fees (EUR -1.0 million) primarily linked to the acquisition of Trimo, (ii) a fair value adjustment on inventories by application of IFRS 3, reversal of inventory step up values resulting from the purchase price allocation of Trimo (EUR -2.2 million).

EBITDA: EUR 24.5 million compared to EUR 22.1 million in 1H2021.

EBITDA margin of 8.9% compared to 9.6% in 1H2021.

Operating profit (loss): EUR 17.8 million compared to EUR 15.5 million in 1H2021.

Operating profit (loss) margin of 6.5% compared to 6.8% in 1H2021.

Financial result: from EUR +0.1 million to EUR -1.5 million

Net interest charges: EUR -1.4 million compared to EUR -0.9 million in 1H2021

'Other net financial income and expenses': EUR -0.04 million compared to EUR +1.0 million in 1H2021. This item comprises mainly exchange rate differences (EUR -0.2 million compared to EUR +1.0 million in 1H2021).

**Income from other associates: EUR -2.4 million** (EUR +0.6 million in 1H2021) relates to the negative result of TEMDA2 (at 49%). The participation in Proseat had been impaired at the end of 2020, as a result of which its book value had been reduced to zero. Hence the 1H2022 income statement of Recticel is not impacted by the negative result of Proseat, which has been fully divested on 20 May 2022.

**Fair value of option structures: EUR +2.3 million** (1H2021: EUR -4.9 million), results from the reversal of the previously recognised additional provision.

The put/call structure on the remaining 49% participation in TEMDA2/Ascorium (formerly Automotive Interiors) has been maintained at a "zero" value in accordance with the underlying valuation method.

Income and deferred taxes: from EUR +4.0 million to EUR -4.7 million:

- Current income tax: EUR -3.6 million (1H2021: EUR 1.1 million);
- Deferred tax: EUR -1.2 million (1H2021: EUR +5.1 million).



**Result of the period from continuing operations**: **EUR 11.6 million** compared to EUR 15.3 million in 1H2021.

**Result from discontinued operations**: **EUR 23.5 million** compared to EUR 12.9 million in 1H2021.

The result from discontinued operations mainly represents:

- (i) the result of the period of the Engineered Foams activities which are currently in the process of being sold to the Carpenter Co. (EUR 4.6 million);
- (ii) the result of the first three months of 2022 of the Bedding activities (EUR 1.1 million);
- (iii) the net capital gain on the disposal of the Bedding activities sold to Aquinos Group (EUR +17.9 million, including EUR 5.0 million of provisions for indemnities); and
- (iv) the result of the settlements related to the divestment of the Ascorium activities (EUR -0.1 million).

The total result (restated) of discontinued operations in 1H2021 was composed of:

- (i) the result of the period of the Engineered Foams activities which are currently in the process of being sold to Carpenter Co. (EUR 13.9 million);
- (ii) the net result related to the Bedding activities, which at that time were deemed to be divested (EUR -2.3 million) (IFRS 5 criteria however not yet met then); and
- (iii) the result following the settlements related to the divestment of the Ascorium (formerly Automotive Interiors) activities (EUR 1.3 million).

Consolidated result of the period (share of the Group): EUR 34.6 million compared to EUR 28.0 million in 1H2021.

#### **FINANCIAL POSITION**

in million EUR	30 JUN 2021	30 SEP 2021	31 DEC 2021	31 MAR 2022	30 JUN 2022
TOTAL EQUITY	354.8	-	391.3	-	417.6
Net financial debt excluding factoring	145.3	130.3	103.8	92.6	247.6
+ Lease debt (IFRS 16)	61.3	58.7	44.0	37.0	7.3
CONSOLIDATED NET FINANCIAL DEBT	206.6	189.0	147.8	129.6	254.9
+ Drawn amounts under factoring programs	45.2	41.4	25.2	0.0	29.5
TOTAL CONSOLIDATED NET FINANCIAL DEBT	251.8	230.4	173.0	129.6	284.4
Gearing ratio (incl. IFRS 16)	58.2%	-	37.8%	-	61.0%
Leverage ratio (incl. IFRS 16)	2.6	-	1.6	-	1.8

The Group's total net debt position increased by EUR 111.4 million over 1H2022 to reach EUR 284.4 million, mainly due to (i) the payment of EUR 154.8 million (net of cash) for the acquisition of Trimo, (ii) the deferred payment in January 2022 of CHF 20 million for the acquisition of FoamPartner, (iii) higher net working capital needs resulting from seasonality effects and price inflation, (iv) the dividend payment of EUR 16.2 million; partially offset by (v) the net EUR 84.5 million cash inflow from the disposal of the Bedding activities to Aquinos on 31 March 2022 and by (vi) the net proceeds from the sale of land in Balen (Belgium) (EUR 7.6 million).

The Group confirms that all conditions under the financial arrangements with its banks are respected.



#### ON-GOING DIVESTMENT PROCESS RECTICEL ENGINEERED FOAMS

On 18 July 2022, the UK Competition and Markets Authority (the "CMA") published its decision that the remedy undertakings offered by Carpenter cannot be accepted by the CMA under the Enterprise Act 2002 without more clarifications, and that it will refer the case to Phase 2.

Recticel and Carpenter are collaborating to provide additional information and clarifications to the CMA with regard to the remedy undertakings. Due to the additional Phase 2 procedure, the closing of the transaction will be delayed and is now expected to be completed by the first quarter of 2023.

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## **APPENDICES**

All figures and tables contained in these annexes have been compiled in accordance with the IFRS accounting and valuation principles, as adopted within the European Union. The applied valuation principles, as published in the latest annual report at 31 December 2021, were applied for the figures included in this press release.

The analysis of the risk management is described in the annual report and the IAS 34 Interim report per 30 June 2022, both which are available from <a href="https://www.recticel.com">www.recticel.com</a>.

#### CONDENSED CONSOLIDATED INCOME STATEMENT

Group Recticel in thousand EUR	1H2021 restated	1H2022	Δ
in tribusaria Esix	(a)	(b)	(b)/(a)-1
Sales	229 678	274 321	19.4%
Cost of sales	( 190 054)	( 226 413)	19.1%
Gross profit	39 624	47 908	20.9%
General and administrative expenses	( 13 061)	( 13 631)	4.4%
Sales and marketing expenses	( 8 788)	( 11 717)	33.3%
Research and development expenses	( 1 836)	( 2 105)	14.7%
Impairments goodwill, tangible and intangible assets	0	( 57)	n.m.
Other operating revenues	3 529	1 198	-66.1%
Other operating expenses	( 3 930)	( 3 754)	-4.5%
Operating profit (loss)	15 538	17 842	14.8%
Interest income	265	477	80.0%
Interest expenses	( 1 206)	( 1 918)	59.0%
Other financial income	1 805	4 820	167.0%
Other financial expenses	( 816)	( 4 861)	495.7%
Financial result	48	( 1 482)	n.m.
Income from other associates	572	( 2 384)	n.m.
Change in fair value of option structures	( 4 865)	2 330	n.m.
Result of the period before taxes	11 293	16 306	44.4%
Income taxes	4 029	( 4 746)	n.m.
Result of the period after taxes - continuing operations	15 322	11 560	-24.6%
Result of the period after taxes - discontinued operations	12 919	23 496	81.9%
Result of the period after taxes - continuing and discontinued operations	28 241	35 056	24.1%
of which attributable to the owners of the parent	27 952	34 618	23.8%
of which attributable to non-controlling interests	289	438	n.m.

Income from other associates: income from associates not considered as being part of the Group's core business are not integrated in Operating profit (loss); i.e. Proseat and Ascorium (formerly Automotive Interiors)



## **EARNINGS PER SHARE**

in EUR	1H2021 restated <sup>1</sup>	1H2022	Δ
Number of shares outstanding (including treasury shares)	55 893 420	56 208 420	0.6%
Weighted average number of shares outstanding (before dilution effect)	55 461 573	55 714 814	0.5%
Weighted average number of shares outstanding (after dilution effect)	56 162 796	56 734 281	1.0%
Earnings per share - continuing operations	0.28	0.21	-24.9%
Earnings per share - discontinued operations	0.23	0.42	81.0%
Earnings per share of continuing and discontinued operations	0.51	0.63	23.6%
Earnings per share from continuing operations			
Basic	0.28	0.21	-24.9%
Diluted	0.27	0.20	-25.3%
Earnings per share from discontinued operations			
Basic	0.23	0.42	81.0%
Diluted	0.23	0.41	80.0%
	•		
Net book value	6.35	7.43	17.0%

## CONDENSED CONSOLIDATED STATEMENT OF COMPREHENSIVE INCOME

Result for the period after taxes Other comprehensive income Items that will not subsequently be recycled to profit and loss Actuarial gains (losses) on employee benefits recognized in equity Deferred taxes on actuarial gains (losses) on employee benefits (1457) (136) Currency translation differences (131) 9 Total 3 231 2 747  Items that subsequently may be recycled to profit and loss Hedging reserves 29 0 Currency translation differences 2913 1 949 Deferred taxes on retained earnings 288 162 Total 3 229 2 112  Other comprehensive income net of tax 6 460 4 858  Total comprehensive income for the period 34 701 39 914  Total comprehensive income for the parent of which attributable to the owners of the parent of which attributable to non-controlling interests  Total comprehensive income for the period attributable to the owners of the parent of which attributable to non-controlling interests  Total comprehensive income for the period attributable to the owners of the parent of which attributable to non-controlling interests  Total comprehensive income for the period attributable to the owners of the parent of which attributable to non-controlling interests  Total comprehensive income for the period attributable to the owners of the parent of which attributable to non-controlling interests  Total comprehensive income for the period attributable to the owners of the parent of which attributable to non-controlling interests  Total comprehensive income for the period attributable to the owners of the parent of which attributable to non-controlling interests  Total comprehensive income for the period attributable to the owners of the parent of which attributable to non-controlling interests	Group Recticel in thousand EUR	1H2021 restated	1H2022
Items that will not subsequently be recycled to profit and loss Actuarial gains (losses) on employee benefits recognized in equity  Deferred taxes on actuarial gains (losses) on employee benefits  ( 457) (136) Currency translation differences  ( 131) 9 Total 3 231 2 747  Items that subsequently may be recycled to profit and loss Hedging reserves  Currency translation differences  29 0 Currency translation differences  29 13 1 949 Deferred taxes on retained earnings  288 162 Total 3 229 2 112  Other comprehensive income net of tax  6 460 4 858  Total comprehensive income for the period  34 701 39 914 of which attributable to the owners of the parent 34 412 39 476 of which attributable to non-controlling interests  7 total comprehensive income for the period attributable to the owners of the parent 34 412 39 476 Continuing operations	Result for the period after taxes	28 241	35 056
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	Total comprehensive income for the period attributable to the owners of the parent	34 412	39 476
	Continuing operations	17 074	11 161
Discontinued operations 17 338 28 315	Discontinued operations	17 338	28 315



## CONDENSED CONSOLIDATED STATEMENT OF FINANCIAL POSITION

Group Recticel	31 DEC 2021	30 JUN 2022	%
in thousand EUR	as published		
Intangible assets	34 945	12 339	-64.7%
Goodwill	13 721	126 568	822.4%
Property, plant & equipment	313 406	114 771	-63.4%
Right-of-use assets	62 603	10 318	-83.5%
Investment property	7 564	113	-98.5%
Investments in associates	12 709	0	-100.0%
Investments in other associates	10 361	7 977	-23.0%
Non-current receivables	18 730	15 388	-17.8%
Deferred tax assets	46 845	29 869	-36.29
Non-currrent assets	520 884	317 343	-39.1%
Inventories	112 897	58 620	-48.19
Trade receivables	141 596	83 762	-40.8%
Deferred receivable for share investments/divestements	0	26 006	n.m
Other receivables and other financial assets	15 869	17 542	10.5%
Income tax receivables	4 660	389	-91.7%
Cash and cash equivalents Assets classified as held for sale	118 367	66 845 559 899	-43.5% 295.8%
Current assets	141 466		
TOTAL ASSETS	534 855 1 055 739	813 063 1 130 406	52.0% 7.1%
TOTAL ASSETS	1 000 7 00	1 130 400	7.17
Capital	139 909	140 521	0.49
Share premium	132 087	133 596	1.19
Share capital	<b>271 996</b>	274 117	0.8%
Treasury shares	( 1 450)	( 1 450)	0.0%
Other reserves	( 3 697)	(2994)	-19.0%
Retained earnings	112 404	133 154	18.5%
Hedging and translation reserves	( 8 686)	(8872)	2.19
Elements of comprehensive income of discontinued operations	19 215	21 728	13.19
Equity (share of the Group)	389 782	415 683	6.6%
Equity attributable to non-controlling interests	1 524	1 962	28.7%
Total equity	391 306	417 645	6.7%
Employee benefit liabilities	39 135	13 999	-64.2%
Provisions	21 993	15 295	-30.5%
Deferred tax liabilities	36 229	12 471	-65.6%
Financial liabilities	208 505	180 285	-13.5%
Other amounts payable	25	0	-100.0%
Non-current liabilities	305 887	222 050	-27.4%
Provisions	3 386	1 415	-58.2%
Financial liabilities	59 064	141 819	140.19
Trade payables	120 247	98 684	-17.9%
Current contract liabilities	9 081	14 568	60.4%
Income tax payables	4 466	2 596	-41.9%
Deferred payables for share investments	18 749	0	-100.0%
Other amounts payable	66 885	43 943	-34.3%
Liabilities directly associated with assets classified as held for sale	76 668	187 685	144.8%
Current liabilities	358 546	490 710	36.9%
TOTAL EQUITY AND LIABILITIES	1 055 739	1 130 406	7.1%



## CONDENSED CONSOLIDATED STATEMENT OF CASH FLOW

Group Recticel in thousand EUR	1H2021 restated <sup>1</sup>	1H2022
Operating profit (loss)	15 538	17 842
ncome from discontinued operations	1 287	0
Amortisation of intangible assets	776	598
Depreciation of tangible assets	5 787	6 031
Write-back)/Write-offs on assets	( 364)	1 015
Changes in provisions	1 735	( 158)
Gains) / Losses on disposals of intangible and tangible assets	( 508)	( 278)
Other non-cash elements	( 1 582)	532
GROSS OPERATING CASH FLOW BEFORE WORKING CAPITAL MOVEMENTS	22 669	25 582
Changes in working capital	17 815	( 13 299)
rade & Other long term debts maturing within 1 year	318	0
ncome taxes paid	( 344)	( 692)
Cash flow from operating activities (discontinued operations)	13 893	( 12 514)
IET CASH FLOW FROM OPERATING ACTIVITIES (a)	54 351	( 922)
nterests received	200	646
ividends received	25	33
isposal Bedding	0	84 520
cquisition Trimo, net of cash acquired	0	( 154 783)
ncrease of loans and receivables	( 295)	( 631)
ecrease of loans and receivables	3 643	149
estreate of today and recordance and	( 1 528)	( 1 998)
experiments in property, plant and equipment	(1089)	( 3 110)
et deferred charges - long term	( 37)	0
isposals of intangible assets	5	0
isposals of many glant and equipment	1 559	7 660
Cash flow from divestment (investment) activities (discontinued operations)	( 227 782)	( 25 005)
IET CASH FLOW FROM DIVESTMENT (INVESTMENT) ACTIVITIES (b)	( 225 299)	( 92 518)
nterests paid on financial debt (c)	( 1 665)	( 1 844)
nterests paid on lease debt (c)	( 54)	( 52)
lividends paid	( 14 451)	( 16 229)
ncrease (Decrease) of capital	889	2 121
ncrease of financial debt	198 560	87 043
Decrease of lease debt (d)	( 9 321)	( 1 696)
cash flow from financing activities (discontinued operations)	4 313	( 5 093)
ET CASH FLOW FROM FINANCING ACTIVITIES (e)	178 271	64 250
ffect of exchange rate changes (f)	513	( 1 756)
ffect of exchange rate changes (f)	506	1 374
HANGES IN CASH AND CASH EQUIVALENTS (a)+(b)+(e)+(f)	8 342	( 29 572)
11A1020 IN OAO11 AND OAO11 EQUIVALENTO (a)+(b)+(c)+(i)	0 042	(23 312)
ET FREE CASH FLOW (a)+(b)+(c)+(d)	( 181 987)	( 97 031)
	(101 001)	(3, 001)
et cash position opening balance (continued operations)	64 213	84 055
et cash position opening balance (discontinued operations)	15 042	41 664
et cash position opening balance (g)	79 255	125 719
or order bookies obering balance (g)	15 255	125 7 19
let cash position closing balance (continuing operations)	50 688	66 845
let cash position closing balance (discontinued operations)	36 909	29 302
let cash position closing balance (h)	87 <b>597</b>	96 147
CHANGES IN CASH AND CASH EQUIVALENTS (h)-(g)	8 342	( 29 572)



## CONDENSED CONSOLIDATED STATEMENT OF CHANGES IN SHAREHOLDERS' EQUITY

Group Recticel in thousand EUR	Capital	Share premium	Treasury shares	Other reserves	Retained earnings	Translation differences reserves and Hedging reserves	Continuing operations	Discontinued operations Bedding	Discontinued operations Engineered Foams	Total shareholders' equity	Non-controlling interests	Total equity, non- controlling interests included
At the end of the period 31 December 2021	139 909	132 087	(1 450)	(3 697)	112 404	(8 686)	370 566	6 196	13 020	389 782	1 524	391 306
Dividends	0	0	0	0	(16 229)	0	(16 229)	0	0	(16 229)	0	(16 229)
Stock options (IFRS 2)	0	0	0	532	0	0	532	0	0	532	0	532
Capital movements	613	1 509	0	0	0	0	2 121	0	0	2 121	0	2 121
Shareholders' movements	613	1 509	0	532	(16 229)	0	(13 576)	0	0	(13 576)	0	(13 576)
Profit or loss of the period	0	0	0	0	11 113	0	11 113	18 888	4 617	34 618	438	35 056
Other comprehensive income'	0	0	0	172	168	( 292)	48	719	4 092	4 858	0	4 858
Comprehensive income	0	0	0	172	11 281	( 292)	11 161	19 607	8 708	39 477	438	39 914
Change in scope	0	0	0	( 0)	25 698	106	25 803	(25 803)	0	( 0)	0	( 0)
At the end of the period 30 June 2022	140 521	133 596	(1 450)	(2 994)	133 154	(8 872)	393 955	0	21 729	415 683	1 962	417 645



## RECONCILIATION WITH ALTERNATIVE PERFORMANCE MEASURES

Group Recticel in thousand EUR	1H2021 restated	1H2022
Income statement		
Sales	229 678	274 321
Gross profit	39 624	47 908
EBITDA	22 078	24 546
Operating profit (loss)	15 538	17 842
Operating profit (loss)	15 538	17 842
Amortisation intangible assets	780	597
Depreciation tangible assets	5 760	6 051
mpairments on goodwill, intangible and tangible fixed assets	0	57
EBITDA	22 078	24 546
EBITDA	22 078	24 546
Restructuring charges	626	1 132
Other	( 330)	3 482
Adjusted EBITDA	22 375	29 160
Operating profit (loss)	15 538	17 842
Restructuring charges Other	626	1 132 3 482
Otner Impairments	( 330)	3 482 57
Adjusted Operating profit (loss)	15 835	22 513
, , , , , , , , , , , , , , , , , , ,	.5 000	
Total net financial debt	31 DEC 2021	30 JUN 2022
	as published	
Non-current financial liabilities	208 505	180 285
Current financial liabilities	59 064	141 819
Cash	( 118 367)	( 66 845)
Other financial assets <sup>1</sup> Net financial debt on statement of financial position	( 1 380) <b>147 822</b>	( 409) 254 850
Factoring programs	25 162	29 543
01 0		
Total net financial debt	172 984	284 393
Total net financial debt   Hedging instruments and interest advances	172 984	284 393
Hedging instruments and interest advances	172 984	284 393
	<b>172 984</b> 391 306	417 645
Hedging instruments and interest advances  Gearing ratio (Net financial debt / Total equity)  Total equity	391 306	417 645
Hedging instruments and interest advances  Gearing ratio (Net financial debt / Total equity)  Total equity  Net financial debt on statement of financial position / Total equity	391 306 37.8%	417 645 61.0%
Hedging instruments and interest advances  Gearing ratio (Net financial debt / Total equity)  Total equity  Net financial debt on statement of financial position / Total equity	391 306	417 645
Hedging instruments and interest advances  Gearing ratio (Net financial debt / Total equity)  Total equity  Net financial debt on statement of financial position / Total equity  Total net financial debt / Total equity	391 306 37.8%	417 645 61.0%
Gearing ratio (Net financial debt / Total equity) Total equity  Net financial debt on statement of financial position / Total equity Total net financial debt / Total equity  Leverage ratio (Net financial debt / EBITDA)	391 306 37.8%	417 645 61.0%
Gearing ratio (Net financial debt / Total equity) Total equity  Net financial debt on statement of financial position / Total equity Total net financial debt / Total equity  Leverage ratio (Net financial debt / EBITDA)  Net financial debt on statement of financial position / EBITDA 5	391 306 37.8% 44.2%	417 645 61.0% 68.1%
Hedging instruments and interest advances  Gearing ratio (Net financial debt / Total equity)  Total equity  Net financial debt on statement of financial position / Total equity  Total net financial debt / Total equity  Leverage ratio (Net financial debt / EBITDA)  Net financial debt on statement of financial position / EBITDA 5  Total net financial debt / EBITDA 5	391 306 37.8% 44.2%	417 645 61.0% 68.1%
Hedging instruments and interest advances  Gearing ratio (Net financial debt / Total equity)  Total equity  Net financial debt on statement of financial position / Total equity  Total net financial debt / Total equity  Leverage ratio (Net financial debt / EBITDA)  Net financial debt on statement of financial position / EBITDA <sup>5</sup> Total net financial debt / EBITDA <sup>5</sup> Net working capital	391 306 37.8% 44.2% 1.6 1.9	417 645 61.0% 68.1% 1.8 2.0
Hedging instruments and interest advances  Gearing ratio (Net financial debt / Total equity) Total equity  Net financial debt on statement of financial position / Total equity Total net financial debt / Total equity  Leverage ratio (Net financial debt / EBITDA)  Net financial debt on statement of financial position / EBITDA 5  Total net financial debt / EBITDA 5  Net working capital  Inventories and contracts in progress	391 306 37.8% 44.2% 1.6 1.9	417 645 61.0% 68.1% 1.8 2.0
Hedging instruments and interest advances  Gearing ratio (Net financial debt / Total equity) Total equity  Net financial debt on statement of financial position / Total equity Total net financial debt / Total equity  Leverage ratio (Net financial debt / EBITDA)  Net financial debt on statement of financial position / EBITDA <sup>5</sup> Total net financial debt / EBITDA <sup>5</sup> Net working capital Inventories and contracts in progress Trade receivables	391 306 37.8% 44.2% 1.6 1.9	417 645 61.0% 68.1% 1.8 2.0 58 620 83 862
Hedging instruments and interest advances  Gearing ratio (Net financial debt / Total equity) Total equity  Net financial debt on statement of financial position / Total equity Total net financial debt / Total equity  Leverage ratio (Net financial debt / EBITDA)  Net financial debt on statement of financial position / EBITDA <sup>5</sup> Total net financial debt / EBITDA <sup>5</sup> Net working capital Inventories and contracts in progress Trade receivables Deferred receivables for share investments/divestments	391 306 37.8% 44.2% 1.6 1.9	417 645 61.0% 68.1% 1.8 2.0
Hedging instruments and interest advances  Gearing ratio (Net financial debt / Total equity)  Total equity  Net financial debt on statement of financial position / Total equity  Total net financial debt / Total equity  Leverage ratio (Net financial debt / EBITDA)  Net financial debt on statement of financial position / EBITDA 5  Total net financial debt / EBITDA 5  Net working capital  nventories and contracts in progress  Trade receivables  Deferred receivables for share investments/divestments  Other receivables	391 306 37.8% 44.2% 1.6 1.9 112 897 141 596 0	417 645 61.0% 68.1% 1.8 2.0 58 620 83 862 26 006
Hedging instruments and interest advances  Gearing ratio (Net financial debt / Total equity) Total equity  Net financial debt on statement of financial position / Total equity Total net financial debt / Total equity  Leverage ratio (Net financial debt / EBITDA)  Net financial debt on statement of financial position / EBITDA 5  Total net financial debt / EBITDA 5  Net working capital Inventories and contracts in progress Trade receivables Deferred receivables for share investments/divestments Other receivables Income tax receivables	391 306 37.8% 44.2% 1.6 1.9 112 897 141 596 0 15 869	417 645 61.0% 68.1% 1.8 2.0 58 620 83 862 26 006 17 542
Hedging instruments and interest advances  Gearing ratio (Net financial debt / Total equity) Total equity  Net financial debt on statement of financial position / Total equity Total net financial debt / Total equity  Leverage ratio (Net financial debt / EBITDA)  Net financial debt on statement of financial position / EBITDA 5  Total net financial debt / EBITDA 5  Net working capital inventories and contracts in progress Trade receivables Deferred receivables for share investments/divestments Other receivables Income tax receivables Trade payables	391 306 37.8% 44.2% 1.6 1.9 112 897 141 596 0 15 869 4 660	417 645 61.0% 68.1% 1.8 2.0 58 620 83 862 26 006 17 542 389
Hedging instruments and interest advances  Gearing ratio (Net financial debt / Total equity) Total equity  Net financial debt on statement of financial position / Total equity Total net financial debt / Total equity  Leverage ratio (Net financial debt / EBITDA)  Net financial debt on statement of financial position / EBITDA 5  Total net financial debt / EBITDA 5  Net working capital Inventories and contracts in progress Trade receivables Deferred receivables for share investments/divestments Other receivables Income tax receivables Trade payables Current contract liabilities Income tax payables	391 306 37.8% 44.2% 1.6 1.9 112 897 141 596 0 15 869 4 660 (120 247) (9 081) (4 466)	417 645 61.0% 68.1% 1.8 2.0 58 620 83 862 26 006 17 542 389 (98 684) (14 568) (2 596)
Hedging instruments and interest advances  Gearing ratio (Net financial debt / Total equity) Total equity  Net financial debt on statement of financial position / Total equity Total net financial debt / Total equity  Leverage ratio (Net financial debt / EBITDA)  Net financial debt on statement of financial position / EBITDA <sup>5</sup> Total net financial debt / EBITDA <sup>5</sup> Net working capital Inventories and contracts in progress Trade receivables Deferred receivables for share investments/divestments Other receivables Trade payables Current contract liabilities Income tax payables Other amounts payable	391 306 37.8% 44.2% 1.6 1.9 112 897 141 596 0 15 869 4 660 (120 247) (9 081) (4 466) (66 885)	417 645 61.0% 68.1% 1.8 2.0 58 620 83 862 26 006 17 542 389 (98 684) (14 568) ( 2 596) ( 43 943)
Hedging instruments and interest advances  Gearing ratio (Net financial debt / Total equity)	391 306 37.8% 44.2% 1.6 1.9 112 897 141 596 0 15 869 4 660 (120 247) (9 081) (4 466)	417 645 61.0% 68.1% 1.8 2.0 58 620 83 862 26 006 17 542 389 (98 684) (14 568) (2 596)
Gearing ratio (Net financial debt / Total equity) Total equity  Net financial debt on statement of financial position / Total equity Total net financial debt / Total equity  Leverage ratio (Net financial debt / EBITDA)  Net financial debt on statement of financial position / EBITDA 5  Total net financial debt / EBITDA 5  Net working capital Inventories and contracts in progress Trade receivables Deferred receivables for share investments/divestments Other receivables Income tax receivables Current contract liabilities Income tax payables Current contract liabilities Income tax payables Other amounts payable Other amounts payable Net working capital	391 306 37.8% 44.2% 1.6 1.9 112 897 141 596 0 15 869 4 660 (120 247) (9 081) (4 466) (66 885)	417 645 61.0% 68.1% 1.8 2.0 58 620 83 862 26 006 17 542 389 (98 684) (14 568) ( 2 596) ( 43 943)
Gearing ratio (Net financial debt / Total equity) Total equity  Net financial debt on statement of financial position / Total equity Total net financial debt / Total equity  Leverage ratio (Net financial debt / EBITDA)  Net financial debt on statement of financial position / EBITDA 5  Total net financial debt / EBITDA 5  Net working capital Inventories and contracts in progress Trade receivables Deferred receivables for share investments/divestments Other receivables Income tax receivables Income tax payables Other amounts payable Net working capital  Current ratio (= Current assets / Current liabilities)	391 306 37.8% 44.2% 1.6 1.9 112 897 141 596 0 15 869 4 660 (120 247) (9 081) (4 466) (66 885) 74 343	417 645 61.0% 68.1%  1.8 2.0  58 620 83 862 26 006 17 542 389 (98 684) (14 568) (2 596) (43 943) 26 628
Hedging instruments and interest advances  Gearing ratio (Net financial debt / Total equity) Total equity  Net financial debt on statement of financial position / Total equity Total net financial debt / Total equity  Leverage ratio (Net financial debt / EBITDA)  Net financial debt on statement of financial position / EBITDA 5  Total net financial debt / EBITDA 5  Net working capital Inventories and contracts in progress Trade receivables Deferred receivables for share investments/divestments Other receivables Income tax receivables Current contract liabilities Income tax payables Current contract liabilities Income tax payables Other amounts payable Net working capital	391 306 37.8% 44.2% 1.6 1.9 112 897 141 596 0 15 869 4 660 (120 247) (9 081) (4 466) (66 885)	417 645 61.0% 68.1% 1.8 2.0 58 620 83 862 26 006 17 542 389 (98 684) (14 568) (2 596) (43 943)



#### **GLOSSARY**

#### • IFRS measures

Consolidated (data): financial data following the application of IFRS 11, whereby joint ventures and associates are integrated on the basis of the equity method.

#### • Alternative Performance Measures

In addition, the Group uses alternative performance measures (Alternative Performance Measures or "APM") to express its underlying performance and to help the reader to better understand the results. APM are not defined performance indicators by IFRS. The Group does not present APM as an alternative to financial measures determined in accordance with IFRS and does not give more emphasis to APM than the defined IFRS financial measures.

Adjusted EBITDA: EBITDA before Adjustments (to Operating Profit)

Adjusted operating profit (loss): Operating profit (loss) + adjustments to operating profit (loss)

Adjustments to Operating profit (loss): include operating revenues, expenses and provisions that pertain to restructuring programmes (redundancy payments, closure & clean-up costs, relocation costs,...), reorganisation charges and onerous contracts, impairments on assets ((in)tangible assets and goodwill), revaluation gains or losses on investment property, gains or losses on divestments of non-operational investment property, and on the liquidation of investments in affiliated companies, revenues or charges due to important (inter)national legal issues and costs of advisory fees incurred in relation to acquisitions or business combination projects, costs of advisory fees incurred in relation to acquisitions, divestments or business combination projects, including fees incurred in connection with their financing and reversals of inventory step up values resulting from purchase price allocations under IFRS 3 Business Combinations.

Current ratio: Current assets / Current liabilities

EBITDA: Operating profit (loss) + depreciation, amortisation and impairment on assets; all of continued activities

Gearing: Net financial debt / Total equity

Income from other associates: income from associates not considered as being part of the Group's core business are not integrated in Operating profit (loss); i.e. Proseat and Ascorium (formerly Automotive Interiors)

Leverage: Net financial debt / EBITDA (last 12 months)

Net free cash-flow: Net free cash flow: is the sum of the (i) Net cash flow after tax from operating activities, (ii) the Net cash flow from investing activities, (iii) the Interest paid on financial liabilities and (iv) reimbursement of lease liabilities; as shown in the consolidated cash flow statement.

Net financial debt: Interest bearing financial liabilities and lease liabilities at more than one year + interest bearing financial liabilities and lease liabilities within maximum one year + accrued interests – cash and cash equivalents + Net marked-to-market value position of hedging derivative instruments. The interest-bearing borrowings do not include the drawn amounts under non-recourse factoring/forfeiting programs

Net working capital: Inventories and contracts in progress + Trade receivables + Other receivables + Income tax receivables - Trade payables - Income tax payables - Other amounts payable

Operating profit (loss): Profit before income from other associates, fair value adjustments of option structures, earnings of discontinued activities, interests and taxes. Operating profit (loss) comprises income from associates of continued activities.

Total net financial debt: Net financial debt + the drawn amounts under off-balance sheet non-recourse factoring programs



### Uncertainty risks concerning the forecasts made

This press report contains forecasts which entail risks and uncertainties, including with regard to statements concerning plans, objectives, expectations and/or intentions of the Recticel Group and its subsidiaries. Readers are informed that such forecasts entail known and unknown risks and/or may be subject to considerable business, macroeconomic and competition uncertainties and unforeseen circumstances which largely lie outside the control of the Recticel Group. Should one or more of these risks, uncertainties or unforeseen or unexpected circumstances arise or if the underlying assumptions were to prove to be incorrect, the final financial results of the Group may possibly differ significantly from the assumed, expected, estimated or extrapolated results. Consequently, neither Recticel nor any other person assumes any responsibility for the accuracy of these forecasts.

### Financial calendar

Third quarter 2022 trading update	28.10.2022 (at 07:00 AM CET)
Full-year 2022 results	28.02.2023 (at 07:00 AM CET)
First quarter 2023 trading update	28.04.2023 (at 07:00 AM CET)
Annual General Meeting	30.05.2023 (at 10:00 AM CET)
First half-year 2023 results	31.08.2023 (at 07:00 AM CET)
Third quarter 2023 trading update	27.10.2023 (at 07:00 AM CET)

#### For additional information

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#### Recticel in a nutshell

Recticel is a Belgian industrial group with a strong European dimension, but also with operations in Asia, Africa and the United States. End-2021, Recticel (including discontinued activities) employed 5,145 people in 53 establishments in 21 countries.

Recticel contributes to daily comfort with an extensive range of polyurethane foam products for industrial and domestic applications, with high performance thermal insulation solutions for the construction industry and with mattresses and slat bases of top brands. Overall focus in put on industry-leading, customized solutions with a firm basis in sustainable innovation. In this respect, Recticel strives to provide sustainable answers to societal challenges, including climate protection and conservation of resources.

Recticel Engineered Foams offers a wide and unique range of foams and systems, spanning industrial, automotive and comfort applications.

Within Recticel's Insulation segment, high-quality thermal insulation products are marketed under well-known brands such as Eurowall®, Powerroof®, Powerdeck®, Powerwall® and Xentro®.

In 2021 Recticel achieved consolidated sales of EUR 1,032.8 million.

Recticel (Euronext: REC - Reuters: RECTt.BR - Bloomberg: REC:BB) is listed on Euronext in Brussels.

The press release is available in English and Dutch on the website www.recticel.com